



# FY 2021 ANNUAL REPORT ENFORCEMENT DIVISION

2.17.2021

### TABLE OF CONTENTS

Enforcement Division	1
General Information	
Duties and Priorities	1
Motor Vehicle	2
Cases	3
Total Opened and Closed Cases	4
Disposition of Violations for Total Cases	5
General and Advertising Opened and Closed Cases	6 - 8
General and Advertising Contested Cases	
General and Advertising Days in Process	
TAC/CAD Opened and Closed Cases	12 - 13
TAC/CAD Days in Process	14
Civil Penalties Collected	15
Motor Carrier	16
Motor Carrier Cases	
Cases	<b>17</b> 18
Cases Total Opened and Closed Cases	<b>17</b> 18 19
<b>Cases</b> Total Opened and Closed Cases Disposition of Total Closed Cases	<b>17</b> 18 19 20
<b>Cases</b> Total Opened and Closed Cases Disposition of Total Closed Cases General Opened Cases	<b>17</b> 
Cases Total Opened and Closed Cases Disposition of Total Closed Cases General Opened Cases General Closed Cases	
Cases Total Opened and Closed Cases Disposition of Total Closed Cases General Opened Cases General Closed Cases General Days in Process	
Cases Total Opened and Closed Cases Disposition of Total Closed Cases General Opened Cases General Closed Cases General Days in Process Insurance Open and Closed Cases	<b>17</b> 18 19 20 21 22 23 24
Cases Total Opened and Closed Cases Disposition of Total Closed Cases General Opened Cases General Closed Cases General Days in Process Insurance Open and Closed Cases Insurance Pays in Process Civil Penalties Collected	17 18 19 20 21 22 23 23 24 25
Cases Total Opened and Closed Cases Disposition of Total Closed Cases General Opened Cases General Closed Cases General Days in Process Insurance Open and Closed Cases Insurance Pays in Process	<b>17</b>

All Fiscal Year 2021 Motor Vehicle and Motor Carrier information and data presented herein are derived from annualized reports of case activity as of 8/31/2021 and are accurate as of the data available at the time.

### **ENFORCEMENT DIVISON**

#### **General Information**

The objective of the Enforcement Division is to enforce the Texas statutes and department rules that govern the motor vehicle, salvage, and the motor carrier industries, including household goods carriers and oversize/overweight permitted vehicles in a fair, consistent, and predictable manner. The Enforcement Division's guiding philosophy is that compliance is best achieved through education, therefore, training is provided by division staff to licensees, law enforcement, other state and local officials, and the public regarding these laws and rules. The imposition of sanctions through administrative proceedings is a secondary course of action to be pursued when educational efforts have not been successful.

The Enforcement Division is headquartered in Austin with field offices located in Abilene, Beaumont, Corpus Christi, Dallas, El Paso, Fort Worth, Houston, Lubbock, Mesquite, Pasadena, Pharr, and San Antonio.

In addition to its traditional enforcement role, the division also administers the Texas Lemon Law program which publishes an independent annual report. This program provides consumers and manufacturers with a cost-effective administrative process to resolve disputes related to new motor vehicles and manufacturer warranties.

### **Duties and Priorities**

The Enforcement Division is responsible for the administration of the Texas Transportation Code, the Texas Occupations Code, and the Texas Administrative Code, as those laws relate to the motor vehicle, salvage, and motor carrier industries. This is accomplished, in most cases, by receiving and investigating complaints filed, review of the case by a division attorney, and, if a violation is found, initiating appropriate administrative actions. Sanctions can include civil penalties, cease and desist orders, refunds, and revocation of licenses or operating authority. In some cases, a settlement will include an agreement for the licensee to attend educational programs to correct its business operation and prevent future violations.

In fulfilling its responsibilities, the division conducts numerous educational programs for licensees, law enforcement, and the public. The educational programs provided by the division include monthly dealer training and salvage seminars conducted at locations throughout the state, seminars for motor carriers transporting household goods, presentations and materials for motor carriers securing permits for oversize/overweight loads, and upon request an advertising seminar developed for the interests of both dealers and advertising agencies. To assist law enforcement, the division also provides programs relative to the motor vehicle, motor carrier and salvage industries informing them about relevant laws and rules.

# Motor Vehicle



# Enforcement

## Motor Vehicle Cases

Motor Vehicle enforcement cases are generated upon receipt of complaints against licensed and unlicensed manufacturers, distributors, converters, motor vehicle dealers and salvage dealers. The Department receives complaints against licensees from consumers, state agencies, law enforcement, other licensees, and anonymous complainants. Cases are grouped into three categories: Motor Vehicle General, Advertising and Tax Assessor Collector/County Appraisal District (TAC/CAD).

The majority of cases are assigned to the Motor Vehicle General category. This category of cases consists of violations ranging from failure to timely transfer a title to odometer fraud. When a complaint is received through the Department's eLICENSING complaint and case management system, the complaint is assigned to a motor vehicle investigator who will contact the complainant, if possible, the licensee, and third parties as appropriate. In addition to gathering evidence of violations, the investigator will often also try to help the complainant find a resolution to their complaint.

The Advertising category of cases pertain to alleged violations of the statutes and rules regulating motor vehicle advertising in Texas. Advertising complaints, much like Motor Vehicle General complaints, are received through eLICENSING. Once received, an advertising investigator reviews the advertisement, identifies any violations, and preserves any evidence of those violations.

The TAC/CAD category of cases are submitted by Tax Assessor Collectors and County Appraisal Districts (TAC/CAD) for dealers failing to timely file initial, annual or monthly declarations or for dealers failing to report the minimum vehicle sales required to maintain licensure. These cases are initially managed by the division's administrative staff and escalated to division attorneys if the licensees are unresponsive or have a history of violations for this complaint type.

Cases that contain evidence of violations that may warrant formal administrative action are transferred to a division attorney. The attorney will review the case, evaluate the evidence, and make a recommendation for any additional administrative action needed.

## **Total Cases Opened**

## **Total Cases Closed**



The above chart represents the total of all motor vehicle cases opened and all motor vehicle cases closed in each of the three recent fiscal years. Motor vehicle general and advertising complaint types received in the eLICENSING system are assigned by region to an enforcement investigator to inspect, examine or otherwise investigate the allegations made by a complainant. The Tax Assessor/Collector or County Appraisal District (TAC/CAD) complaint types are initially managed by the division's administrative staff who work with the dealers to bring them into compliance with the tax assessor or appraisal district requirements.

Charts displaying various segments of operational case processing for the subsets of all motor vehicle complaint types will be compared by fiscal year in the charts that follow.

## **Disposition of Violations for Total Cases**



The total number of violations cited in cases closed for FY21 total 8,857. Violation counts for FY20 were 8,488 and for FY19 the violation count was 13,021.

These charts include violations for general, advertising, and TAC-CAD cases closed in each of the indicated fiscal years.

## General & Advertising Cases Opened and Closed



This chart reflects the total number of cases opened to address motor vehicle general and advertising complaint types received primarily from consumers, other licensees, and industry related associations, or due to intra-agency licensing concerns. A separate chart for cases opened to address complaints submitted by Tax Assessor/Collector or County Appraisal Districts (TAC/CAD). *See chart on page 12.* 

Historically, the Independent license type receives the greatest number of complaints. For FY21 the percentage of complaints against Independent license types was 84%. Salvage license types received 3% of the complaints, the combined Franchise and Other license types received 11%, and unlicensed cases received 2%. The increase in the cases opened in FY21 is related to the division taking on a number of cases previously in process with the Compliance and Investigations Division.

Motor vehicle general and advertising complaint types received in the eLICENSING system are assigned by region to an enforcement investigator to inspect, examine or otherwise investigate the allegations made by a complainant. Upon completion of the investigation, the case is reviewed by a Chief or Assistant Chief within the investigative staff, who may close the case in certain circumstances, such as if there is no evidence of violation or if the dealer is out of business. If the investigator's findings warrant, the case is forwarded to a division attorney for review and determination of appropriate actions under the law.

This chart reflects the count of cases for which investigative and legal processes were completed. A separate chart for cases closed that address the Tax Assessor/Collector or County Appraisal Districts (TAC/CAD) complaints is located on *page 12*.

## General & Advertising Cases Opened by Origination



While motor vehicle cases originate primarily with the public, other sources for complaints are the result of field inspections, pre-licensing concerns, or vehicle titling concerns. Cases are also submitted by other agencies, law enforcement, financial institutions, and insurance companies.

In FY21, 85% of cases were opened utilizing the eLICENSING complaint submission process available on the department's website, 11% were self-initiated by division investigators, 1% were opened by division administrative staff from paper or emailed complaints sent directly by complainants, and 3% were created by the Motor Vehicle Division and referred to Enforcement.

## *General & Advertising Cases Closed by Category*



Cases are closed by a Chief or Assistant Chief Investigator when a dealer is found to be out of business or if no evidence of a violation is detected during the investigation. Cases closed with a warning provide the dealer with an opportunity to correct minor or first-time minor violations. Cases in the "Other" category include cases closed by mediation, referrals to other entities, and site inspections connected to license applications.

Due to the nature of the violation(s), approximately one-third of motor vehicle cases require further action by division attorneys. These cases are identified in the above graphs as "contested". *See charts on pages 9 and 10.* 

# General & Advertising Contested Cases Opened and Closed



In appropriate cases, the division attorney will initiate a contested case by filing a Notice of Department Decision (NODD) describing the alleged violation(s). These documents explain the rights of the licensee and invite settlement discussions. Most of these contested cases are settled through agreed orders as a result of discussion between the division attorney and the licensee. *See chart on page 10.* 

## General & Advertising Contested Cases Closed by Category



This chart reflects the final disposition of closed contested cases that imposed administrative sanctions. Reference the "Contested" category of cases on the <u>General & Advertising Cases Closed by Category</u> chart shown on page 8.

In FY 21, 84 (8%) of closed contested cases were presented for hearing at the State Office of Administrative Hearings (SOAH) and in FY20, 103 (10%) of closed contested cases were docketed for hearing.

## **General & Advertising Days in Process**



Non-contested cases consist of cases where review or formal administrative action by a division attorney is not required. Note: Per the policy adopted by the board in October 2018, non-contested cases aged beyond three years, if any, are reported to the board as they occur, rather than included in the annual report.



Contested cases are those where a division attorney took formal administrative action by issuing a Notice of Department Decision. They may be complicated and may involve multiple cases opened in response to complaints received within the same time frame on the same dealer. These cases may be consolidated into a single contested case to address all the complaints and violations when escalated to the assigned attorney.

## TAC/CAD Cases Opened and Closed



This chart reflects the counts for cases opened to address complaints received by Tax Assessor Collectors and County Appraisal Districts (TAC/CAD) for dealers failing to timely file initial, annual or monthly declarations or for dealers failing to report the minimum vehicle sales required to maintain licensure.

Rather than assignment by region to enforcement division investigators, these cases are initially managed by the division's administrative staff. The cases are escalated to division attorneys if the dealers are unresponsive or have a history of violations for this complaint type.

This chart reflects the counts of TAC/CAD cases closed by dealer compliance upon receipt of proof of filing with the tax authority.

The vehicle inventory tax violations referenced in these case types for FY21 are grouped in the "Other" category reflected in the <u>Disposition of Violations for Total Cases</u> chart on page 5 of this report.



## TAC/CAD Cases Closed by Category



These cases are initially handled by the division's administrative staff who work with the licensee to submit the required paperwork to the county tax office or appraisal district office and therefore cure the case. Licensees who can show proof the paperwork was filed timely are closed as "No Violation".

Unresponsive licensees or those with a history of violations for failure to timely file the annual or monthly declarations are escalated to a division attorney for formal administrative action. These cases are identified in the above graphs as "Contested".

## TAC/CAD Days in Process



Non-contested cases consist of cases where review or formal administrative action by a division attorney is not required. Note: Per the policy adopted by the board in October 2018, non-contested cases aged beyond three years, if any, are reported to the board as they occur.



Contested cases are those where a division attorney initiated formal administrative action by issuing a Notice of Department Decision. These case types can be complicated and may involve multiple cases opened in response to complaints received within the same time frame on the same dealer. The multiple cases may be consolidated into a single contested case to address all the complaints and violations when escalated to the assigned attorney.

## **Civil Penalties Collected**



The comparative chart above reflects a historical view of the payments received for civil penalties in motor vehicle cases over the last three fiscal years.

# **Motor Carrier**



# Enforcement

### Motor Carrier Cases

Enforcement cases for motor carriers are generated upon receipt of complaints against motor carriers from the public, law enforcement, other motor carriers and by monitoring records for compliance with public safety and consumer protection guidelines. Cases are initially grouped into two categories, Non-insurance and Insurance, based on the processing required.

The Household Goods (HHG) category of cases consists primarily of consumer complaints against moving companies regarding unlicensed movers, moving contract disputes, claims for damaged or missing goods, advertising violations, tariff filings, and improper vehicle markings. Cases can also be initiated if the department discovers compliance issues against moving companies. Investigations are also conducted against interstate HHG moving companies in potential HHG hostage load situations in connection with our partnership with the Federal Motor Carrier Safety Administration (FMCSA).

The Motor Carrier (Other) category consists of all types of general motor carrier investigations such as motor carrier operating authority, bus company registration, inactive USDOT filings, and Texas Department of Public Safety (TxDPS) complaints against unsafe motor carriers. Additionally, the department pursues enforcement of Unified Carrier Registration (UCR) payments.

The Oversize/Overweight (OS/OW) category of cases consists primarily of self-initiated permit enforcement investigations to ensure the safety of the travelling public and to extend the life of the roadways and structures in this state. Motor carriers identified as possible permit or OS/OW offenders are investigated to ensure they are educated on applicable regulations when transporting OS/OW loads. Investigations are also conducted on motor carriers that are involved in bridge hits which cause significant safety hazards.

The Insurance category is the largest of the case types and originates from a department initiative to identify and administratively address violations for failure to properly file and maintain the required minimum amounts of liability, cargo or any additional insurance coverage as required by law. Insurance cases do not require investigation by division investigators as the cases originate from the registration records of the carriers in the Motor Carrier Credentialing System (MCCS). The system conducts a daily check of active insurance filings and will notify the motor carrier in advance (30 days) if a filing is set to expire/cancel and allows the motor carrier sufficient time to ensure compliance. These cases are considered as 'contested' when referenced in the following charts.

## **Total Cases Opened**

## **Total Cases Closed**



The above chart represents the total of all motor carrier cases opened and all motor carrier cases closed in each of the three recent fiscal years. Oversize/Overweight (OS/OW) cases consist primarily of self-initiated permit enforcement investigations. Household Goods (HHG) cases consist primarily of consumer complaints against moving companies. Motor Carrier (Other) cases consist of general motor carrier investigations. Insurance cases are initiated from the registration records of the carriers in the Motor Carrier Credentialing System (MCCS).

Charts displaying various segments of operational case processing for the subsets of all motor carrier case types will be compared by fiscal year in the charts that follow.



## Disposition of Total Cases Closed

The Chief Investigator and the Assistant Chief Investigators have closing authority in certain cases where the alleged violations are not substantiated or where the alleged violations are corrected during the investigation.

A case is closed as 'no action' when allegations are not substantiated. A case may be closed with a Notice of Warning, providing an opportunity for the motor carrier to come into compliance, if the alleged violations are minor and the motor carrier has made attempts to correct the violation(s) or has already corrected the violation(s).

Investigations that result in substantial violations by the motor carrier are forwarded to a division attorney for review and processing and could result in sanctions such as an administrative penalty and/or revocation of intrastate operating authority.

## General Cases Opened



The chart above reflects the total non-insurance cases opened for FY19 through FY21 and the counts per case category as described on page 18.

The coordinated effort with MCD to investigate unpaid UCR fees continues, however, with more manageable efforts. We are still receiving UCR cases from MCD, however, the number of those referrals have decreased. The decreased numbers have been associated with MC investigators actively working the UCR investigations to the point that only the current year unpaid UCR cases are outstanding. Beginning in October of 2021, the MC Section begin tracking UCR fees recovered. The total amount of UCR fees recovered from October-2021 to date is \$51, 122.55.

## **General Cases Closed**



All non-insurance motor carrier cases are initially reviewed and approved by the Chief or an Assistant Chief Investigator to determine if any further enforcement action, up to and including revocation of the motor carrier's operating authority, is necessary. Cases warranting formal administrative action are forwarded to division attorneys.

## **General Cases Days in Process**





Non-Contested cases consist of cases closed with a formal warning or other non-sanction action. These case types are closed by the Chief or an Assistant Chief Investigator.

Note: Non-contested cases aged beyond three years, if any, are reported to the Motor Carrier Division Director as they occur, rather than included in the annual report.

Contested cases consist of cases where a division attorney initiated formal administrative action by issuing a Notice of Department Decision. Contested cases result in administrative sanction actions by an attorney which may include an administrative penalty or revocation of a motor carrier's operating authority.

# Insurance Cases Opened and Closed



Administrative staff manually prepare and mail all initial notifications and monitor any responses received.

Enforcement attorneys ensure that motor carriers are properly notified and provide due process while verifying that all insurance filing requirements are met.



## Insurance Cases Days in Process

The Insurance cases originate from the registration records of the carriers in the Motor Carrier Credentialing System (MCCS) and follow the automated process that allows the cases to be opened and closed with minimal waiting periods. Administrative staff print and mail the Notice of Department Decision (NODD) packet which includes the notice letter and option responses which the carrier can email, fax or mail back to the division in response to the NODD.

When the response option is received, the administrative staff print the appropriate order and upon compliance with insurance coverage renewals and payment of the minimal assessment penalty by the carrier, the cases can be closed.

The Insurance category originated from a department initiative to identify and administratively address violations for failure to properly file and maintain the required minimum amounts of liability, cargo, or any additional insurance coverage as required by law.

## Civil Penalties Collected



The chart above provides a historical view of the civil penalty payments received for all categories of motor carrier cases during the last three fiscal years.

### OUTREACH

# Enforcement Division Outreach



Efforts

### OUTREACH

#### **Dealer Training Seminars**

To better inform our licensees and other stakeholders regarding the many laws affecting the motor vehicle distribution industry, the Enforcement Division launched the Dealer Training Seminar (DTS) program in 1999, adding the Advertising Seminar in 2014, and the Salvage Dealer Seminar in 2015. All presentations are reviewed and revised periodically to ensure the most current educational topics are thoroughly covered.

Training seminars have historically been presented at different locations throughout the state. This year the Dealer Training Seminar and the Salvage Dealer Training Seminar were presented monthly via webinar. Over the course of the year, the motor vehicle dealer industry received a total of 96 hours of instruction.

The presentations include information on the basic laws involved in operating a motor vehicle dealership, such as licensing requirements, daily operations, titling, taxes, financing, and advertising. Speakers include staff from not only the Enforcement Division, but also from the Vehicle Titles and Registration Division, and the Office of the Consumer Credit Commissioner.

DTS provides an excellent opportunity to educate the dealer population and gives the licensees an opportunity discuss issues with agency personnel. Many licensees take advantage of the opportunity to ask questions they have been unable to resolve.

Another opportunity DTS provides is the ability to directly poll the licensee body on issues that affect the industry. Such information is useful to the agency in developing and modifying policies and rules.

#### **Mover Training Seminars**

The Enforcement Division continues efforts to educate household goods movers by providing the Mover Training Seminar (MTS). The seminar provides information on how licensees can comply with the basic rules, regulations, and responsibilities concerning intrastate operating authority. Movers are taught how to register, how to properly advertise, how to complete required documents, and how to properly mark any vehicle being used for transporting household goods for the company. The four-hour course is presented free of charge and was offered throughout the year via webinar. In A total of 48 hours of training was over the course of FY21.

MTS provides an opportunity to educate a motor carrier population that has no mandated education requirements and gives the licensees an opportunity to discuss issues with agency personnel. MTS also provides the ability to directly poll the carriers on issues that affect the industry. Industry feedback is useful to the agency in developing and modifying policies and rules.

#### Motor Carrier Oversize/Overweight Training

In FY21, Enforcement Division personnel continued to provide training to educate motor carriers involved in the transportation of oversized/overweight cargo that was developed and launched in

available OS/OW permits, and introduction into the department's TxPROS application. This training is provided monthly and is listed on the department's website. In FY21, 12 training webinars were presented, providing a total of 36 hours of training.

#### Law Enforcement Training

Enforcement Division personnel continue to provide training approved for Texas Commission on Law Enforcement (TCOLE) credit to various law enforcement agencies. Division staff is comprised of many employees who have served in law enforcement, giving them a unique perspective on the training requirements of officers in the field.

Subjects covered in different courses include temporary tags and dealer plates, curb-stoning, general information on dealer operations, laws governing salvage operations, rules and regulations that govern oversize/overweight vehicles, and general motor carrier operation requirements.

#### **Other Industry Appearances**

During FY21, the Enforcement Division Director and the Motor Vehicle Chief Investigator were guest speakers at the Texas Independent Automobile Dealers Association's (TIADA) annual conference held in person at the Kalahari Resorts & Conventions Center in Round Rock, Texas.

In total, the Enforcement Division provided information to over 4,019 attendees through 39 separate outreach opportunities in FY21.