TEXAS DEPARTMENT OF MOTOR VEHICLES

MOTOR VEHICLE INDUSTRY REGULATION ADVISORY COMMITTEE (MVIRAC) MEETING

OPEN MEETING VIA MICROSOFT TEAMS

PUBLIC PHYSICAL LOCATION Texas Department of Motor Vehicles 4000 Jackson Avenue Building 1 Lone Star Room Austin, Texas 78731

> Monday, June 23, 2025 1:00 p.m.

COMMITTEE MEMBERS:

David Blassingame, Presiding Officer Michael Bradburn, Sr., 1st Vice Chair Trey Sralla, 2nd Vice Chair Christopher Donnelly Laird Doran Thomas Durant Paul Elam Lloyd "Buddy" Ferguson (absent) Julio Gonzalez (absent) Tony Hall Russell Hayter (absent) Charles Hicks (absent) William Murphy (absent) Stephen Prather, Sr. (absent) Michael Provost Franklin Sims Scott Stark (absent) Mike Sullivan Kalien Thomas (absent) Jimmy Vitela (absent)

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AGENDA ITEM PAGE CALL TO ORDER 1. Roll Call and Establishment of Quorum 6 Α. 2. DISCUSSION, BRIEFING, AND ACTION ITEMS Potential Proposed Amendments to Chapter 8 Α. 215, Motor Vehicle Distribution, to Implement Senate Bill (SB) 1902 and House Bill (HB) 718 (BRIEFING AND DISCUSSION ONLY) i. Amendments to implement HB 718: 9 §215.152 ii. Amendments to implement SB 1902: 36 §215.140, 215.141, 215.150, 215.155 and 215.158 iii. Amendments to implement HB 718 and 42 SB 1902: §215.151 and §215.163 63 в. Potential Proposed Amendments to Chapter 217, Vehicle Titles and Registration, §217.53, to Implement SB 1902 (BRIEFING AND DISCUSSION ONLY) Recommendations of Advisory Committee 66 С. for Presentation to the Board on Potential Proposed Amendments to Chapter 215, Motor Vehicle Distribution, and Chapter 217, Vehicle Titles and Registration, to Implement Senate Bill (SB) 1902 and House Bill (HB) 718 (DISCUSSION AND ACTION ITEM) Potential Proposed Amendments to D. Advertising Rules, Chapter 215, Motor Vehicle Distribution, §215.244 and §215.270 (BRIEFING AND DISCUSSION ONLY) Recommendations of Advisory Committee for Ε. Presentation to the Board on Potential Proposed Amendments to Advertising Rules, Chapter 215, Motor Vehicle Distribution, \$215.244 and \$215.270 (DISCUSSION AND ACTION ITEM) 3. PUBLIC COMMENT none 4. ADJOURNMENT 81

1	<u>PROCEEDING</u>
2	MR. BLASSINGAME: Good morning. My name is
3	David Blassingame, and I'm pleased to open this meeting of
4	the Motor Vehicle Industry Regulation Advisory Committee.
5	For ease of reference, I will refer to this advisory
6	committee as the MVIRAC committee, which is an acronym for
7	the committee.
8	It is 1:00 p.m., and now I'm calling the MVIRAC
9	meeting for June 23, 2025, to order. I want to note for
10	the record that the public notice of this meeting,
11	containing all items on the agenda, was filed with the
12	Office of Secretary of State on June 13, 2025.
13	This meeting is being held by telephone
14	conference call in accordance with Texas Government Code
15	Section 551.125. Members of the public may attend this
16	meeting in person at 4000 Jackson Avenue, Building 1, Lone
17	Star Conference Room, Austin, Texas, 78731. Also, members
18	of the public may attend this meeting by clicking on the
19	attendee link in the posted agenda for this meeting and
20	following the instructions to attend the meeting via
21	Microsoft Teams. In addition, members of the public may
22	attend this meeting remotely by calling the conference
23	dial-in number which is listed in the posted agenda for
24	this meeting, along with phone number conference ID.
25	At this time I am asking attendees to mute your
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phone for the entire duration of this meeting unless I 1 2 recognize you to speak. I am asking the meeting host to 3 make sure that all participants' phones are muted, except advisory committee members and those who are presenting. Callers will be removed for any disruption, including background noise.

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7 I would like to remind all participants that 8 this is a conference call meeting. And because this 9 meeting is being held by conference call, there are a few 10 things that will make the meeting run smoothly and assist the court reporter in getting an accurate record: please 11 12 identify yourself before speaking; speak clearly and 13 slowly; remember that there may be a slight delay due to 14 the conference call format, so please wait a bit longer 15 than usual before responding to participants. Do not 16 speak over others; please ask the presiding officer to 17 speak and be sure you get recognized before speaking; and for members participating in the room, please remember to 18 19 press the button on your microphone to unmute it before 20 speaking, then press the same button to mute it again 21 after speaking. 22 I would also like to thank our court reporter

24 If you are not a member of this advisory 25 committee but wish to address the advisory committee or

who is transcribing this meeting.

speak on an agenda item during today's meeting, please 1 2 complete a speaker's sheet at the registration table prior 3 to the agenda item being taken up by the advisory 4 committee, or send an email to GCO General@TxDMV.gov to 5 register by providing the required information prior to 6 the agenda item being taken up by the advisory committee. 7 Please identify the specific item that you are interested 8 in commenting on, your name and address, and whether or 9 not you are representing anyone or speaking for yourself. 10 If your comment does not pertain to a specific agenda item, we will take your comment during the general public 11 12 comments portion of the meeting. When addressing the advisory committee, please state your name and affiliation 13 14 for the record.

15 Before we begin today, I would like to remind 16 all presenters and those in attendance of the rules of 17 conduct at our advisory committee meetings. I have the authority to supervise the conduct of this advisory 18 19 committee meeting. This includes the authority to 20 determine when a speaker is being disruptive. Disruptive speakers will be muted, given a warning about disruptive 21 22 behavior, and then removed from the meeting for any 23 continued disruption.

Advisory committee members, if you become disconnected from the call, please rejoin as soon as

1 possible. If you encounter technical difficulties, please 2 reach out to our technical support team at 3 Board.tech.help@TxDMV.gov. And now I'd like to have a roll call of the 4 5 advisory committee members. Please respond verbally when 6 your name is called, please indicate if you are present. 7 Member Bradburn? 8 MR. BRADBURN: Member Bradburn present. 9 MR. BLASSINGAME: Member Donnelly? 10 MR. DONNELLY: Member Donnelly present. 11 MR. BLASSINGAME: Member Doran? 12 MR. DORAN: Member Doran present. MR. BLASSINGAME: Member Durant? 13 14 MR. DURANT: Member Durant present. 15 MR. BLASSINGAME: Member Elam? Member Elam? 16 (No audible response.) 17 MR. BLASSINGAME: Member Ferguson? Member Ferguson? 18 19 (No response.) MR. BLASSINGAME: Member Gonzalez? Member 20 21 Gonzalez? 22 (No response.) 23 MR. BLASSINGAME: Member Hall? 24 MR. HALL: Member Hall present. 25 MR. BLASSINGAME: Member Hayter? Member ON THE RECORD REPORTING (512) 450-0342

Hayter? 1 2 (No response.) 3 MR. BLASSINGAME: Member Hicks? Member Hicks? 4 (No response.) 5 MR. BLASSINGAME: Member Murphy? Member 6 Murphy? 7 (No response.) 8 MR. BLASSINGAME: Member Prather, Sr.? Member 9 Prather, Sr.? 10 (No response.) MR. BLASSINGAME: Member Provost? 11 12 MR. PROVOST: Member Provost present. MR. BLASSINGAME: Member Sims? 13 14 MR. SIMS: Member Sims present. 15 MR. BLASSINGAME: Member Sralla? 16 MR. SRALLA: Member Sralla present. 17 MR. BLASSINGAME: Member Stark? Member Stark? 18 (No response.) 19 MR. BLASSINGAME: Member Sullivan? 20 MR. SULLIVAN: Sullivan present. 21 MR. BLASSINGAME: Member Thomas? Member 22 Thomas? 23 (No response.) MR. BLASSINGAME: Member Vitela? Member 24 25 Vitela? ON THE RECORD REPORTING (512) 450-0342

1 (No response.) 2 MR. BLASSINGAME: I, David Blassingame, am 3 present. 4 We have a quorum because we do have eleven 5 members present, so we are able to have a meeting. 6 The purpose of this committee is to assist the 7 department in obtaining feedback regarding important 8 legislation, policymaking and rulemaking. The MVIRAC 9 provides valuable input for the department by advising on issues related to regulations of the motor vehicle 10 11 industry. 12 Members, I will now move on to agenda item 13 2.A., Potential proposed amendments to Chapter 215, Motor 14 Vehicle Distribution, to implement Senate Bill 1902 and 15 House Bill 718, and turn the meeting over to Annette 16 Quintero, director of Vehicle Titles and Registration 17 Division, for an overview of the draft proposed amendments. MS. QUINTERO: Thank you, sir. 18 19 MR. BLASSINGAME: Yes, ma'am. 20 MS. OUINTERO: Good afternoon. Annette 21 Quintero, Vehicle Titles and Registration director. 22 To implement House Bill 718 and SB 1902, the 23 department is proposing amendments to several rules that 24 collectively establish a more accountable and structured 25 framework for issuing buyer's license plates. I will ON THE RECORD REPORTING (512) 450-0342

provide the key points in Chapter 215 and 217 and I will present these in three different sections. After each section, there will be questions for the advisory committee, and then later in agenda item 2.C item, the advisory committee will have an opportunity to present any proposed rule amendments they would like to discuss.

7 Section I, these are amendments specific to 8 House Bill 718. Chapter 215 proposed amendments address 9 instances where a dealer would become ineligible to receive 10 a quarterly allocation of license plates: if they have a 11 revoked, canceled or expired license; appear to have abandoned their licensed location; have been denied access 12 13 to the temporary tag or license plate system; failed a 14 compliance review; cannot accept plate deliveries during 15 business hours; or failed to securely manage license plate 16 inventory or system access.

Chapter 215 also provides dealers with an 17 opportunity to request a compliance review under 18 19 Transportation Code 503.063(d) by contacting dealer 20 compliance at TxDMV.gov to reestablish eligibility for 21 future allocations. It also adds alternative access to 22 obtaining license plates. Dealers who are ineligible but 23 maintain an active license and system access, they may 24 obtain plates through county tax assessor-collectors or 25 through TxDMV regional service offices, as directed.

1 Dealers can also request fewer plates if they 2 used less than 50 percent of their quarterly or annual 3 allocation. And we added language to facilitate requests for reduced allocations, and those requests must be 4 5 submitted through the designated license plate system, same 6 as requests for increased allocations. 7 We added additional language to support a 8 request for increase to a dealer's maximum annual 9 Those must include business-related allotment. 10 documentation like sales reports and things like that, as 11 outlined in Transportation Code 503.063(d). That is section I, and so we have some 12 13 questions related to those changes specific for this 14 advisory committee. 15 Question 1: Do you agree that it would be 16 beneficial to allow a dealer to request a smaller 17 allocation of license plates? If so, is the threshold in the rule appropriate? If not, what level would you 18 19 recommend? MR. BLASSINGAME: Members, just as a reminder, 20 21 if you want to comment or ask questions, please unmute 22 yourself and ask for the floor, then wait to be recognized 23 before speaking. 24 MR. DONNELLY: Member Donnelly. May I have the 25 floor?

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1	MR. BLASSINGAME: Member Donnelly.
2	MR. DONNELLY: Resoundingly, yes, I believe
3	that it would be beneficial to allow a dealership to
4	request less license plates. I have dealers right now that
5	are members of the organization who have received an excess
6	amount and they're actually planning on scaling down
7	operations. They're not really certain what to do about it
8	at this point.
9	MR. BLASSINGAME: Member Donnelly, your
10	question can be answered.
11	MS. QUINTERO: We have heard that from multiple
12	dealers that they received more license plates than they
13	feel is necessary, and so that lines up and that is part of
14	the reason that we're recommending the changes.
15	MR. DONNELLY: Member Donnelly. May I have the
16	floor?
17	MR. BLASSINGAME: Member Donnelly.
18	MR. DONNELLY: Is there a process in place
19	right now or is that being developed?
20	MS. QUINTERO: Yes. The process is to send an
21	email to our dealer allocations email box, and we have a
22	team of people who are reviewing those requests and
23	inquiries and then getting back with those dealers to
24	determine next steps.
25	MR. HALL: Member Hall. Can I have the floor?
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1	MR. BLASSINGAME: Member Hall.
1 2	MR. HALL: Are y'all planning still to do the
2	automatic replenishment, or is it still going to be dealers
4	will order as they need?
5	MS. QUINTERO: Dealers will order as they need
6	for their second shipment, their second quarterly
7	allotment.
, 8	MR. HALL: Is that going to be the plan going
9	forward, that dealers in perpetuity will order?
10	MS. QUINTERO: Correct. Only the initial
11	shipment was driven by the department instead of ordered by
12	the dealer.
13	MR. HALL: So what would be the necessity to
14	decrease your allocation? If dealers don't need more
15	plates, then they just wouldn't order them?
16	MS. QUINTERO: And that's part of the guidance
17	that we're providing. It just really depends on each
18	dealer and how many plates they received over their how
19	many plates they feel like they received in excess. If you
20	have a dealer that, one, received more plates than they
21	need, and then also is scaling back operations, there may
22	be a necessity to have plates returned versus just not
23	ordering any more, or it could be a combination of both,
24	just depending on the dealer.
25	But ultimately, Tony, you're right, the
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1	solution is don't order in your second quarterly
2	allocation.
3	MR. HALL: I don't see any downside other than
4	it creates an administrative task for the agency to create
5	a process to scale down your allotment when dealers can
6	just not order if they don't need them. I think the bigger
7	piece is if you have too many plates, can I return them and
8	what's that process like, but if it's only the initial
9	allotment.
10	MR. BLASSINGAME: Does that answer your
11	question?
12	MR. HALL: Yeah.
13	MR. DORAN: Presiding Officer Blassingame, may
14	I be recognized? Member Doran.
15	MR. BLASSINGAME: Member Doran.
16	MR. DORAN: Thank you.
17	Just a general question. So I've heard more
18	and more about other states that have moved to metal
19	plates, some did that decades ago, some always had metal
20	plates. And you may not be able to answer this question
21	here in one full answer, but how would you say the system
22	that you all have developed in trying to calibrate the
23	right amount of plates and then deal with these situations
24	compares to some of these other states who have been doing
25	it for a long time? Do you have the opportunity to visit
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1	with colleagues, you know, in other states to sort of
2	understand lessons learned from other states?
3	MS. QUINTERO: You know, we met with other
4	states initially a couple of years ago when 718 passed, but
5	we were so new to the process that we didn't know to ask
6	that question. In hindsight, that would have been a great
7	question to ask: How have you calculated volume? And
8	ultimately they used sales and transaction volume, we used
9	a combination of sales and transaction volume, and then the
10	years in business. But I'm not sure, I can find out for
11	you and get back to you.
12	MR. DORAN: And it might be may I respond
13	real quick? It might be a great question to ask certain
14	stakeholders, like TADA and some of the dealer groups that
15	have stores in other states to kind of see how this process
16	compares with what they're doing in other states that have
17	metal plates. There might be a good lessons learned to be
18	gleaned from that as well. Just a suggestion.
19	MS. QUINTERO: I like that. Thank you.
20	MR. BLASSINGAME: Did that answer your
21	question?
22	MR. DORAN: Yes.
23	MR. BLASSINGAME: Thank you.
24	MR. DORAN: Thank you.
25	MR. BLASSINGAME: Are there any other questions
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1 for Ms. Quintero? 2 MS. OUINTERO: I have one more related to this 3 section. 4 Do you have any other recommendations for 5 changes regarding license plate allocation or distribution? 6 MR. DORAN: This is Member Doran. May I be 7 recognized? 8 MR. BLASSINGAME: Member Doran. 9 MR. DORAN: So I hate to wrap up a question 10 with another question, but the analogy I want to draw here 11 with license plates is in my mind very similar to when you 12 get a box of checks from the bank, and let's say you have checks marked, you know, 001 through 100. Is there a 13 14 sequencing or numeric system that also exists with respect 15 to license plates? And if yes, could the DMV put some type 16 of a flagging system in place where if they saw that a 17 dealer went from -- let's say they had a box that went from zero to 500 but we knew that that dealer had been shipped 18 19 1,000 plates, and then all of a sudden, rather than going 20 to 501, the next plate you start to see issued is 1,000, 1,001. 21 22 So the first question is: Is there such an 23 internal sequencing that you used for the plates? And 24 number two: From an IT standpoint, would it be possible to 25 flag that and easily notify the dealer to say, ahem, excuse ON THE RECORD REPORTING (512) 450-0342

me, happened to notice that you skipped 500 plates in your sequence, was that intentional, and if so, let's find out where those other 500 are?

MS. QUINTERO: So, yes, your first question is every plate, ultimately does it have an identifier. Yes, every single plate we manufacture has an identifier. It's the license plate number, and we track that -- every license plate number is tracked internally.

9 There is a requirement for sometime in the 10 future, post July 1, to drive the plate number that the 11 dealers offered at a transaction to help with that very 12 process, ensuring that there is not a data issue when the 13 license plate number is being keyed in manually, and that 14 the plates that are next in line are the plates that are 15 being utilized. So we didn't necessarily start with that 16 intention to make sure that they are being used in that 17 sequence, but that will ultimately fix that potential 18 problem. 19 MR. DORAN: Thank you, very helpful.

20 MR. BLASSINGAME: Are there any other questions 21 for Ms. Quintero? 22 MR. DONNELLY: Member Donnelly. Can I have the

23 floor?

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MR. BLASSINGAME: Member Donnelly.

MR. DONNELLY: It says: Do you have any other

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recommendations for changes regarding license plate allocation or distribution? What I've found, and this is meant to be constructive, is the communication that we're getting back from these emails is insufficient. It's repetitive, it's canned responses.

6 I have several dealers who are reaching out to 7 me -- I'll send an email, and I'll get a "all the dealers 8 will get their plates when they're sent" and never answers 9 the question, to the point where I've utilized every --10 I've utilized four different emails and then finally copied 11 you on the last one, having gotten six responses and not being able to provide an answer to what is a small 12 13 business, just a mom-and-pop business, and they're scared and they have anxiety and they don't know what's going to 14 15 happen on June 30.

You know, we need to have a portal, if you 16 17 would, that allows us to answer our own questions, maybe log in. I'm not sure if the inventory management system is 18 19 going to provide this but to where you can log in, you can see what your allocation is, you can see what it is you're 20 going to be getting, as well as print what you believe the 21 22 inventory online is that they should have on hand so they 23 can perform an audit based on what you say they have. 24 Because whether we like it or not, the DMV can create fear 25 in a small business.

MS. QUINTERO: And that's understood. So I want to walk through a little bit of the process for distribution of license plates specifically. So we broke the dealers in Texas into six different groups. It ultimately became eight, but there were six core groups.

6 Each group received an initial email that said, 7 Your plates are coming, we're going to ship them to you, 8 this is what you can expect. The second email said, When 9 you receive your license plates -- and we timed those based 10 on where those license plate orders were in our 11 distribution warehouse -- so the second email correlated to 12 when the distribution warehouse received our order, ingested it and then provided it to the warehouse staff 13 14 knowing that there were folks starting to pull these orders 15 off the shelves.

16 Mind you, in the first two groups we had to work some of the kinks out. And so the second email says, 17 Your plate shipment is getting prepared, here's some 18 19 instructions for you to take a look at so that when you do There's a 20 get our shipment, you know what to do with it. 21 shipping receipt that comes with your shipment, take a look 22 at what's on there and then validate it against the boxes 23 that you're looking at and then validate that against 24 what's in the inventory management system. And there's an 25 attachment with lots of pages and instructions.

And then there's a third email that says, Okay, your plates have shipped and you should be receiving them; when you receive them, do this validation that we talked about in email two, and then click this link and let us know that you confirmed validation and confirmation of receipt of the shipment.

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7 I will tell you that we received quite a bit of communication from the dealer community that they were 8 9 either not getting the emails or they were confused about 10 the emails, or they were confused as to why they were 11 getting the emails. So we tried to stay on top of that 12 communication. And I'll acknowledge that it's been a 13 learning curve and there's some growing pains, but we have 14 dedicated a staff of about ten people just to that dealer 15 allocations box to help with the volume.

There are lots of dealers with questions just related to the anxiety of: They're not here yet, when am I going to get them? And so we validate the shipment dates and make sure that they're going and then we send a quick response that they're coming, they're on their way.

21 MR. DONNELLY: Member Blassingame, can I have 22 the floor?

MR. BLASSINGAME: Yes.

24 MR. DONNELLY: So yes, what you described is 25 what I've gotten in most of the emails regarding this. And

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so as far as the dealers that actually things went
 smoothly, we're not hearing from them. We're not talking
 about those people.

It's the ones that are not getting -- it's not 4 5 going the way you just said. And there doesn't appear to 6 be a process to address that, because they're just left to 7 hang at this point. And so when it does break down, when your email goes to the wrong dealership with the wrong 8 9 quantity, when your email says here's what you're going to 10 get, okay, no, we've adjusted, it's going to go up, but 11 then they don't ever show up and it's close to the end of the month. 12

Is there a process for when the wheels come off or it breaks -- because I've tried Ask DMV, I've tried dealer allocations, MVD, I think -- and there's somebody that says, I looked up this dealer number, they will receive this many plates on this day.

MS. QUINTERO: Gotcha. There is a process, however, it sounds like that process may not be working for everyone. So if you want to connect after this, we can work through those, absolutely. That way we can make sure that we are ironing out wherever we may not have efficiencies in that process.

24 MR. BLASSINGAME: Members?

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MR. HALL: Member Hall.

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1 MR. BLASSINGAME: Member Hall, you have the 2 floor. 3 MR. HALL: I just want to touch on one of the 4 other changes in here. What triggers a failed compliance 5 review? By default it says a failed compliance review 6 automatically disqualifies you from your next quarterly 7 allotment, so I want to make sure that it's not some low bar that automatically means you can't get your next 8 9 allotment. 10 MS. QUINTERO: Absolutely. Corrie Thompson, 11 our Enforcement director is here. I would be glad to let 12 her answer that question for you. 13 MR. HALL: Sorry to put you on the spot, 14 Corrie. 15 MS. THOMPSON: Corrie Thompson, director of the 16 Enforcement Division, not Ashley Healy, to confuse those 17 who may be online. So we are working out a number of risk-based 18 19 factors that will trigger compliance reviews, so things 20 connected to enforcement cases, any reported issues by consumers that will get us on site, because we know there's 21 22 a large volume of dealers in relation to staff that we have 23 in the dealer compliance division. But what a failed 24 compliance review looks like to me is that when we show up 25 on site and we are looking to validate the plates you have ON THE RECORD REPORTING (512) 450-0342

in person versus what is in the system, there is
 misalignment from there.

3 So there should be a mechanism in the system 4 for dealers to report plates at the time of receipt that 5 they were not part of the order, that they were received 6 but they were damaged, a mechanism to report if there was a 7 theft at the dealership along the way such that there 8 should be missing plates when staff show up. We're looking 9 to see whether or not what's there matches what's in the 10 system.

11 And is that going to be an absolute that you're going to be cut off? I'm never going to say that it's 12 going to be an absolute just if there's no match, that 13 14 there's not a reason or a mechanism that would keep the 15 dealer going otherwise, but it would look something like 16 that. So we are looking to see that if something has 17 happened to the plates along the way that the dealer is going in and making a recording of those instances that 18 19 have caused that misalignment.

20 MR. HALL: So I'd make a general 21 recommendation, I don't know how we word this, to kind of 22 add some language there to say that there's a finding of 23 noncompliance that will result in not getting those plates. 24 That way the dealer knows that an enforcement action is 25 being taken and that's one of the outcomes of that, not

1 that it's just written that way and the dealer finds out, 2 hey, I'm trying to order and all of a sudden I'm suspended, 3 or something along those lines. Especially in light of 4 y'all are still working those out, we're kind of taking it 5 at face value, right. We don't actually know what those 6 things are and those things aren't in the rules at this 7 point. MS. THOMPSON: And I believe there's a later 8 9 agenda item to discuss recommendations. 10 MR. HALL: Okay. And then on another kind of 11 related to that, what is the timeline going to be for when 12 a dealer requests like a follow-up compliance audit? 13 MS. THOMPSON: For clarification, do you mean 14 the timeline by which somebody will show up at the dealer's 15 location? 16 MR. HALL: Yes. I would anticipate that we would 17 MS. THOMPSON: be able to conduct that within a week. 18 19 MR. HALL: Okay. Objections to putting that in the rule? 20 21 I am not opposed to putting it MS. THOMPSON: 22 in the rule. So if we're talking about keeping somebody in 23 business versus somebody going out of business, it's going 24 to be our priority to make sure that that gets done in line 25 of, let's say, like a routine inventory inspection, so if ON THE RECORD REPORTING (512) 450-0342

1 somebody is making this request because they've learned 2 that they're not going to receive plates, that that's going 3 to be a priority to the department. 4 MR. HALL: Okay. 5 MR. BLASSINGAME: Is that all your questions? 6 MR. HALL: Yes, sir. 7 MR. BLASSINGAME: Member Sullivan? 8 MR. SULLIVAN: Yes, sir. Thank you. 9 I'd like to ask Director Quintero a couple of 10 questions, if I may? 11 MR. BLASSINGAME: Yes. 12 MR. SULLIVAN: Thank you. Easy questions. 13 With respect to the sequential numbering of license plates 14 that a dealer might have in inventory, ABC-001, ABC-002, 15 -003, is it required, suggested or recommended that we give 16 them out in that sequential order? 17 MS. QUINTERO: It is recommended that they be issued in the order that they were delivered. 18 19 MR. SULLIVAN: Okay. Well, within the box, for 20 instance, and time, especially post July 1, do you 21 anticipate -- or maybe it's a suggestion later that the 22 rule be revised to require sequential distribution? 23 MS. QUINTERO: I don't think that we would need 24 a rule for that. What we intend to do is use the 25 technology to help drive the plate sequences, the plates ON THE RECORD REPORTING (512) 450-0342

1 being issued in the right sequences.

2	MR. SULLIVAN: Okay. If I could still, a
3	couple more questions at least along the same lines. So
4	the example that I presented to my team the other day was
5	if a customer is given ABC-666 and says, I'm not putting
6	that plate on my car, then what do we do?
7	MS. QUINTERO: For now you can skip that plate
8	and go to the next plate.
9	MR. SULLIVAN: Keep it in inventory?
10	MS. QUINTERO: Uh-huh.
11	MR. SULLIVAN: Okay. Thank you. It will come
12	up.
13	MS. QUINTERO: Yeah, it will come up.
14	MR. SULLIVAN: Okay. Thank you.
15	MR. BLASSINGAME: Thank you, Member Sullivan.
16	Are there any more questions for Ms. Quintero?
17	MR. DURANT: This is Member Durant. May I be
18	recognized?
19	MR. BLASSINGAME: Member Durant.
20	MR. DURANT: Ms. Quintero, one thing that comes
21	to mind as I look at that system I've got multiple
22	finance offices and the current structure we're looking at
23	to issue these plates is putting us having a secure safe
24	room for the majority of the plates, but for Saturday sales
25	where there won't be administrative help to issue plates,
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having secure safes in each finance office to issue plates. 1 2 Having finance offices spread out between new car locations and used car locations necessitates that it may 3 4 be difficult to issue strictly by a numeric issuance of the 5 plates. 6 You know, if a customer goes into Finance 7 Office A, that office might have the first 20 plates, 8 Finance Office B might have the next 20 plates, you see 9 what I'm getting at? 10 MS. QUINTERO: I do. 11 MR. DURANT: Okay. I would be concerned -- I 12 understand being a thousand-members office is probably a 13 very big departure, but minor departures like that probably 14 that's the best system that keeps these plates secure. 15 MS. QUINTERO: I appreciate that feedback. 16 That's good feedback to know. 17 MR. DURANT: And if I may still be recognized. MR. BLASSINGAME: Yes. 18 19 MR. DURANT: I have two questions about the code sections that we've been recommended to review. Is 20 21 this the proper time for that? 22 Laura Moriaty, general counsel. MS. MORIATY: 23 It depends on exactly which rule you're on. 24 Right now we're just talking about 215.152, but Ms. 25 Quintero is going to keep going on down to ii and iii, if ON THE RECORD REPORTING (512) 450-0342

that's not the specific code provision you want to talk 1 2 about. 3 MR. DURANT: We're on House Bill 718? 4 MS. MORIATY: Oh, if you want to talk about the 5 statute generally, sure, go ahead. Sorry, I thought we 6 were talking about rules. 7 MR. DURANT: Yes, the rules that are up for 8 change, page 12, line number 9 -- it's Subchapter 4. A 9 dealer fails compliance review performed by the department under Transportation Code Section 503.063(d). 10 This is a situation where the dealer would have 11 12 their right to receive quarterly plates revoked. I'm concerned that that Transportation Code section will be 13 14 voided on July 1. Is that correct? 15 MS. MORIATY: Sorry. Tell me one more time, 16 page 12? 17 MR. DURANT: Line 10. MS. MORIATY: Line 10, 503.063(d)? 18 19 MR. DURANT: Yes. 20 MS. MORIATY: I can check the cite and make 21 sure it is surviving; it will just take me a second. 22 MR. DURANT: Okay. 23 MS. MORIATY: Feel free to carry on while I get 24 that. I'm sorry, I don't want to hold up the meeting. 25 MR. DURANT: All right. Thank you. ON THE RECORD REPORTING (512) 450-0342

1 Yes, my review of the code section online 2 suggests that the text is effective until July 1, 2025, 3 which by the time you get these changes in, that section 4 may no longer exist. 5 MS. MORIATY: I'm sorry. Laura Moriaty, 6 general counsel. 7 When you look at the code online, it first 8 lists the things that will be effective until July 1; if 9 you scroll down, it will show you the new version that's 10 effective on July 1, and to me it looks like it is 11 surviving. 12 MR. DURANT: Okay, all right. Okay. So that's 13 switching from a dealer who had abused the paper plate 14 system to now being a dealer who's failing under the new 15 system. I see. Exactly, right. The language is 16 MS. MORIATY: changing, but the citation works under the new version. 17 MR. DURANT: Okay. And then 6 and 7 just below 18 19 that, subsection 7 just below that: a dealer fails to keep 20 license plates or license plate system secure. I just 21 wanted to follow up on the question earlier, do y'all 22 envision this process being one failure and you no longer 23 receive plates, or three strikes and your right to receive 24 quarterly plates will be revoked? 25 MS. QUINTERO: Our Enforcement director is ON THE RECORD REPORTING (512) 450-0342

1 coming to help answer that one.

2 MS. THOMPSON: Corrie Thompson, director of the 3 Enforcement Division.

So I'm going to give you the answer that you don't want to hear because I'm a lawyer: It depends. So it's not a lie, it's going to depend on the facts surrounding each specific case. Right?

8 So we could not possibly write into rule all of 9 the various instances which would cause that to happen. So 10 yes, it won't be something nonsensical like somebody is 11 missing one plate, it's the first time, we informed you of 12 it, you agreed to correct it, it's correct going forward, and then we decide to turn you off from the system. 13 So 14 there are opportunities along the way whenever the 15 department makes these determinations for you to interject 16 information, to mitigate circumstances, to negate fully 17 allegations that the department has made against you, and that will remain true going forward. 18

MR. DURANT: Thank you very much. That's all my questions.
MR. BLASSINGAME: Thank you, sir.

MR. HALL: Member Hall.

MR. BLASSINGAME: Member Hall, you're

24 recognized.

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MR. HALL: So question for Ms. Quintero. In

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the event that a dealer gets cut off and their plates are revoked from them, that essentially leaves the only option of if the dealer sells a car, that dealer has to go to the county tax office and immediately title and register that car. Is it going to be expected that the counties immediately process those? Because some counties have drop-off paperwork expectations. Right?

8 Is that going to be addressed with the 9 counties? I get that there are statutory provisions that 10 counties have a certain period of time. I know it's a 11 sensitive topic, but a dealer can't wait five days or seven 12 days to have their title and reg processed.

I get in that case they've done something bad to get them to that point, but that's going to essentially put them out of business if they can't sell a car for five or seven days, or even three days. I mean, it's literally going to have to be the same day, they're already being put in a situation of where they're having to go down.

And that's how other states handle it if dealers don't have plates. They've got to go in and have it processed or they're having to go to a title service to have that processed, but I think that scenario is going to need to be addressed.

24MS. QUINTERO: Annette Quintero, VTR director.25So the intent is to -- or I should say we have

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1 two different paths. Right? So we have dealers who are 2 unable to receive direct shipments from our distribution center to their location, for multiple reasons, they failed 3 4 a premise inspection -- and I'll let Corrie talk to those 5 specific instances -- and so what we're wanting to do is 6 attempt to identify an alternative pickup location for 7 those license plates so that we can resolve whatever might be pending or whatever might have kept them from receiving 8 9 a direct shipment from the distribution center. 10 So that pickup may be at a regional service center where we can have a face-to-face conversation with 11 12 the dealer and say, you know, you might be missing some 13 documentation for your address change, or you were not at 14 your location when our Enforcement compliance folks went 15 out to visit, and so we sent you communication that says 16 you're not getting your next license plate shipment. You have to come pick it up at our regional service center so 17 that we can have that conversation and resolve those 18 19 things. 20 I don't anticipate that we will be -- in those 21 instances we will just not distribute license plates and 22 expect the dealer to maintain their business. 23 MR. HALL: So y'all are not envisioning 24 situations where if a dealer routinely is mismanaging their

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license plates but not acting so badly where they're

25

1 compromising the ability to maintain their license. Right?
2 Where you're pulling their license plates but they still
3 can operate as a dealer, really their only choice is submit
4 the application through webDEALER, have the county process
5 and issue plates.

6 MS. QUINTERO: Corrie, do you have thoughts 7 about that? Those general statements about mismanaging 8 their license plates makes it very difficult to apply a broad use case or solution. Right? Ultimately, if they 9 10 are misusing their license plates, they would risk --11 MR. HALL: Their license. 12 MS. QUINTERO: -- their license. 13 MR. HALL: Okay.

MS. THOMPSON: Corrie Thompson, director of theEnforcement Division.

But also, so that prevents the dealer -- if the license plates can no longer be used, that prevents a dealer from making future sales. So if a dealer is needing to facilitate processing of sales that have already occurred, the ability to do that would still exist.

As to going into the tax office, come July 1, we know even in the course of a normal transaction, if there is something that goes awry with the documentation, the county could end up calling you back to come and process the transaction in person. I mean, that's going to

1 happen from time to time. That will be county-dependent, 2 that will be the case going forward come July 1 as well. 3 MR. DONNELLY: Member Donnelly. 4 MR. BLASSINGAME: Member Donnelly. 5 MR. DONNELLY: To not speak hypothetically, I 6 do have a dealer who has been informed they will not 7 receive allocations, and it is for conduct, if you will. Does that essentially mean then that he is out of business, 8 9 or is there an amnesty? Since this new system will prevent 10 what it was this person was doing, will there be an 11 opportunity, or is he just done? 12 MS. THOMPSON: Corrie Thompson, director of the Enforcement Division. 13 14 Again, with the same answer, it depends on this 15 particular dealer's particular circumstances. Right? So 16 is it something that can be resolved, is it something that 17 cannot be resolved. And then the timeline of when it gets resolved as to whether or not this dealer will be able to 18 19 continue operating is something I can't answer at this 20 particular time. 21 MR. DONNELLY: Member Donnelly. 22 Member Donnelly. MR. BLASSINGAME: 23 MR. DONNELLY: I can be more specific if you 24 want, I just didn't feel like it was appropriate in this 25 scenario.

1 MS. THOMPSON: I would not recommend discussing 2 the particular facts of an enforcement action in the open 3 meeting. MS. MORIATY: 4 This is Laura Moriaty, general 5 counsel. If I may? 6 MR. BLASSINGAME: You have the floor. 7 MS. MORIATY: I just wanted to point out subsection (k), which I put up on the screen, which just 8 9 says that if you don't qualify to receive your allocation 10 at your location, you can go pick them up. Right? So 11 we're not really cutting off your total supply of plates 12 unless you've been put on the total do-not-fly list of not 13 getting anything, the same as being cut off from the temp 14 tag database. Right? But if you're just not receiving 15 them shipped to your location, then you can go and pick 16 them up. 17 MS. THOMPSON: Corrie Thompson, director of the Enforcement Division. 18 19 Again, that's a fair point that Laura makes 20 too. So we're talking about two different instances here 21 too, and we need to be sure that we're distinguishing that 22 too. 23 So the denial of access, Member Durant, from the temporary tag system, that will be -- denial of access 24 25 from the license plate system going forward would be ON THE RECORD REPORTING (512) 450-0342

1 something that would wholly cut somebody off from the 2 ability to receive plates, versus what we're talking about 3 you not getting your shipment of plates and the having the 4 alternate mechanism to go pick up at an alternate location. 5 MR. DONNELLY: Member Donnelly. May I have the 6 floor? 7 MR. BLASSINGAME: Member Donnelly, you have the 8 floor. 9 MR. DONNELLY: But that process is not in place 10 right now. Correct? 11 MS. QUINTERO: It is in place, so we have some 12 dealers identified that will have to pick up their license 13 plates at a regional service center or an alternate 14 location. 15 MR. DONNELLY: Okay. Thank you. 16 MR. BLASSINGAME: Are there any other questions 17 for Ms. Quintero? 18 (No response.) 19 MR. BLASSINGAME: Laura, are there public 20 comments? MS. MORIATY: I'm sorry, Chairman, I've got to 21 22 slow you down, I'm afraid. We've only hit A.i so far, we 23 actually need Ms. Quintero to continue on to A.ii. 24 MR. BLASSINGAME: Ms. Quintero. 25 MS. QUINTERO: Thank you. ON THE RECORD REPORTING (512) 450-0342

1	All right. So section ii, amendments to
2	implement Senate Bill 1902. These are also changes to
3	Chapter 215. This section addresses sanctions, so a new
4	enforcement provision effective July 1 where a dealer may
5	be subject to sanctions if they fail to destroy unassigned
6	license plates within the time frame required by the
7	statute. Also, we added language to allow general issue
8	license plates excuse me we added general issue
9	license plates to the list of plate types that a buyer may
10	assign to a newly purchased vehicle.
11	In 215.155, we removed the requirement that in
12	a wholesale transaction, the selling dealer must provide
13	the purchasing dealer with a general issue license plate
14	assigned to the vehicle.
15	In 215.158, we removed the previous exception
16	for out-of-state buyers or other rule-based exemptions.
17	Dealers are now required to remove all license plates from
18	a vehicle at the time of sale regardless of the buyer's
19	location and reason for sale.
20	And as in the previous section, we have a
21	couple of questions for the advisory committee. Do you
22	have any additional suggestions for changes to these rules
23	that would be helpful in implementing SB 1902?
24	MR. BLASSINGAME: Member Hall.
25	MR. DORAN: Presiding Officer Blassingame, may
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1 I be recognized?

2 MR. BLASSINGAME: Yes. MR. DORAN: So a question I have is what the 3 standard is for determining abandonment of a business 4 5 premises under 215.140. As I recall, there's some language 6 somewhere about if you fail to conduct business in the 7 ordinary course for a certain number of days. 8 MS. THOMPSON: Corrie Thompson, director of the 9 Enforcement Division. 10 Abandonment would be dealer investigator or 11 compliance staff showing up to your location, and real 12 world example, it being an active construction site with no 13 business where you in eLICENSING show to be currently 14 located as your licensed premise. So we are talking full 15 abandonment, closed, no dealer activity there. This could 16 sometimes happen in the instance where a dealer has closed 17 the location with the intent to move but they haven't filed an amendment application and been approved to move to a new 18 19 location yet to conduct business from the new space, or it 20 could be that a dealer has just totally disappeared and did 21 not appropriately close out their license in choosing to 22 disappear.

23 So when we are talking abandonment, there's no 24 specific time frame concerning number of days that it must 25 be abandoned, but no dealer activity, so we're looking at

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1 no signage, no presence of a dealership located at that 2 site. 3 MR. DORAN: Follow-up? MR. BLASSINGAME: Yes, sir. 4 5 MR. DORAN: So they could have lost their floor 6 plan or whatnot, but as long as they're continuing to --7 MS. THOMPSON: Any number of reasons. MR. DORAN: -- engage in some activities, 8 9 they're not considered abandoned? 10 MS. THOMPSON: Absolutely. So as long as 11 there's still dealership presence there. I mean, a number 12 of things, you know, can happen during the course of 13 business. 14 But there will be times we show up, dealers 15 will indicate to us that they're in distress in some sort 16 of way, but they're still on site there to facilitate 17 transactions for customers. Right? And so that's all we're looking for. Abandonment would be abandonment in the 18 19 true sense of the word. 20 MR. DORAN: Okay. Thank you. 21 MR. BLASSINGAME: Any other questions from the 22 board? 23 MR. DONNELLY: Member Donnelly. Could I be 24 recognized? 25 MR. BLASSINGAME: Member Donnelly. ON THE RECORD REPORTING (512) 450-0342

1 MR. DONNELLY: In talking with dealers, they 2 all want to drill down on what a secured room is and such. 3 Can we get more specific? And I give you an example. A person is the title clerk and she has a locking door on her 4 5 office and she wants to put it in a file cabinet and lock 6 her office door, but she's in it but it's not a pass-7 through office. 8 I hate to split hairs but I'm trying to tell 9 them, look, you can't do that or you can do this, or it 10 would help to play it safe. Is a secured office equivalent 11 to a secured closet? 12 MS. THOMPSON: So it's a room, a closet, a 13 safe, a steel cabinet that's bolted or affixed to the floor 14 in some way that it's not readily movable. So what appears 15 secure to the dealership should appear secure to my staff 16 when they show up on site. Right? 17 So we've talked about -- I know when we've done a number of dealer information sessions concerning 718, the 18 19 office manager's office that he's in and out of all day, 20 that in between transactions he's walking in and out of and 21 the plates are in a box in his drawer, again, fact-22 dependent but in that situation would I deem that secure? 23 No. If a title clerk is in an office that is locked 24 25 when the person leaves and there is a steel cabinet within ON THE RECORD REPORTING (512) 450-0342

1 the office that is also locked, I would say, again, it 2 would take somebody being on site to make that 3 confirmation, but that sounds like a secure situation to 4 me. 5 MR. DONNELLY: Thank you. 6 MR. BLASSINGAME: Board members, any other 7 questions? 8 MR. DURANT: This is Member Durant. Mav I be 9 recognized? 10 MR. BLASSINGAME: You have the floor 11 Representative Durant. 12 MR. DURANT: I'm looking at the section of the handout, page 28 -- I'll give you a moment to pull that 13 14 up -- and I've got a question on line 14 there. So this is 15 the section where the board may sanction dealers for doing 16 various things, and on this one it is: On or after July 1, 17 2025, fails to securely store a license plate or fails to destroy an unassigned license plate within the time 18 prescribed by statute. 19 20 Did we lose our place? Page 28, line 14. That's it. Page 28, line 14: fails to destroy an 21 22 unassigned license plate within the time prescribed by 23 statute. 24 I'm concerned about the vagueness of the word 25 "unassigned" because these plates come to us unassigned. Ι ON THE RECORD REPORTING (512) 450-0342

1 believe this relates more specifically to plates that have been removed from a trade-in vehicle that are not 2 3 continuing with a customer to their new vehicle. Is that 4 correct? 5 MS. OUINTERO: That is correct. 6 MR. DURANT: Okay. But this does not relate to 7 plates that we have received in inventory which have not 8 yet been assigned? 9 MS. QUINTERO: That is correct. Please do not 10 destroy brand new general issue license plates and 11 passenger plates. 12 MR. DURANT: Thank you very much. And the time 13 prescribed by statute, I believe that's understood to be 14 ten days? 15 MS. QUINTERO: That's correct. 16 MR. DURANT: And we can destroy these plates by 17 taking them to -- is it the tax office? MS. QUINTERO: You have options. You can take 18 19 them to a metal recycler, you can take them to the tax 20 office, or you can bring them to one of our regional 21 service centers. 22 MR. DURANT: Excellent, that's wonderful. 23 Thank you very much. That was my concern there. 24 MR. BLASSINGAME: Thank you, Member Durant. 25 Member Sullivan. ON THE RECORD REPORTING (512) 450-0342

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1	MR. SULLIVAN: Yes, sir, thank you.
2	Ms. Quintero, with respect to the last
3	question, can we take metal snips and simply cut a plate in
4	half?
5	MS. QUINTERO: Yes, you can.
6	MR. SULLIVAN: All right. Thank you.
7	MR. BLASSINGAME: Thank you, Member Sullivan.
8	Board members, any questions?
9	(No response.)
10	MR. BLASSINGAME: All right.
11	MS. QUINTERO: One more section?
12	MR. BLASSINGAME: Yeah, yeah, one more section.
13	MS. QUINTERO: All right. So this is section
14	iii. These amendments are related to the implementation of
15	House Bill 718 and Senate Bill 1902. These are in Chapter
16	215, as the previous sections, so 215.151 is pertaining to
17	license plate general use requirements. These are a little
18	longer so y'all bear with me a little bit.
19	So it amends subsection (a)(1) to include
20	general issue license plates among the Texas plates a buyer
21	may provide to be assigned to the vehicle they are
22	purchasing. Also, adds a new provision allowing exemptions
23	to the requirement that a dealer must physically affix a
24	buyer's license plate to the vehicle at the time of sale.
25	A dealer is not required to attach the plate if the retail
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buyer requests direct delivery and provides written 1 2 authorization for the dealer to mail or securely deliver the plate, or the vehicle is purchased for conversion and 3 the buyer provides written authorization for the dealer to 4 5 send the plate to the licensed converter who will affix it 6 to the completed vehicle upon final delivery -- before 7 final delivery. 8 215.163, License plate disposition for vehicles 9 sold at auction or on consignment. This new section 10 establishes clear responsibilities for dealers and 11 wholesale motor vehicle auctions regarding the removal, 12 handling and issuance of license plates for consigned 13 vehicles, including distinctions based on the type of sale 14 and buyer. 15 Wholesale auctions. If a wholesale auction 16 receives a consigned vehicle from someone who is not a 17 licensed GDN, the auction must remove and mark the license plate as void and destroy, recycle or return the plate as 18 required by 215.158. 19 20 For public auctions, before sale the dealer must either remove and return the plate to the owner, 21 22 transfer it to another vehicle of the same class within ten 23 days, or destroy, recycle or return the plate under 215.158. 24 25 If the buyer is a Texas retail buyer, the ON THE RECORD REPORTING (512) 450-0342

1 dealer must issue a buyer's license plate unless the buyer 2 has a qualifying plate to transfer and update the license 3 plate database system. If the buyer is a dealer, export 4 buyer or an out-of-state buyer, the dealer must not issue a 5 buyer's plate. A buyer's temporary plate may only be 6 issued to an out-of-state buyer if needed for lawful 7 transport to another state for registration. 8 For consignment sales, non-auction, for 9 consigned vehicles from non-dealers, the dealer must remove 10 and return any license plate to the owner. A dealer's 11 temporary plate may be used to demonstrate the vehicle. 12 Upon sale, a buyer's plate must be issued to the Texas 13 retail buyers unless a qualifying plate is transferred. 14 No buyer's plate should be issued to dealers, 15 export buyers or out-of-state buyers. A temporary plate 16 may only be issued to an out-of-state buyer if required to 17 transport the vehicle for lawful registration to their home state. If the consigned vehicle is a salvage or total loss 18 19 vehicle, the dealer must remove and destroy, recycle or 20 return the license plate per 215.158. 21 In the previous section we have a few questions 22 for you. Question 1: Does 215.151(e) address all 23 circumstances in which it would be helpful to authorize a 24 dealer to mail or deliver a license plate to another person 25 to attach to a vehicle?

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1	MR. HALL: This is Member Hall. May I be
2	recognized?
3	MR. BLASSINGAME: Member Hall.
4	MR. HALL: So I have a bunch of different stuff
5	on this, and part of it is to understand how the department
6	is going to read 1902. So I think the general
7	understanding of 1902 has been that the intention of the
8	bill was to take the plate off of a vehicle that's being
9	traded in and move that plate to the purchaser's new
10	vehicle.
10	That's not really what the bill actually says.
11	
	Right? The bill says you can take the plate off of a car
13	and you can put it on another vehicle of the same class
14	within ten days.
15	MS. QUINTERO: That's correct.
16	MR. HALL: It says the dealer shall do that.
17	But also, in reading that, it says the dealer shall do
18	that, but if you read it, it almost sounds like it's
19	permissive, that the dealer if the dealer elects to do
20	that, they shall move it to that plate, not that they
21	actually have to move that plate to another car. And the
22	reason I'm asking that is because the way the rule is
23	drafted on blue page 43, line 10, y'all use the word "may."
24	The dealer must update the system and may reassign the
25	plate or destroy the plate.

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1	So the reason why I'm asking that is because
2	for us, transferring the plate from a vehicle that's traded
3	in, we transact the vehicle remotely, right, so we don't
4	know if the customer we can ask but we don't ever
5	physically see the vehicle at the time we're conducting the
6	trade to know do they have a specialty plate, do they have
7	a general issue plate, do they have both general plates,
8	are the general issue plates, you know, transferable, are
9	they still in good condition. We can ask the customer
10	that.
11	The other issue we run is, okay, they gave us
12	all the right information, they're truthful, blah-blah-
13	blah, sure, we can run a motor vehicle record, get all that
14	information, then we transfer the plate, we go to do the
15	delivery and then they say, you know what, I decided I
16	don't want that vehicle, which a large percentage of
17	customers do, now we have to figure out how do we undo
18	that. Is the department going to have programming to undo
19	the fact that we've transferred the plate?
20	All where I'm getting to is it would just be
21	much easier for the way our business works, and I think for
22	dealers in general who do remote sales or even drop
23	shipments or that sort of thing, to be able just to say you
24	can just assign a new plate to those vehicles, even if
25	you're taking a trade-in. That will be addressed if you're
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1 interpreting SB 1902 and the way this rule is drafted 2 currently to say "may." If it's going to be left as "may," 3 the dealer may transfer the plate, that means we can still 4 continue to issue new plates, we're going to be good. 5 Sorry, that was a whole lot of stuff there. And 6 by the way, I have no comments on the wholesale auction stuff, I think you'll be hearing about that. 7 8 MS. OUINTERO: Thanks. 9 MS. MORIATY: Sure, I'll give it a shot. This 10 is Laura Moriaty, general counsel. 11 So I think the most productive thing is to 12 imagine what we're capable of enforcing, and the real answer is that we're capable of enforcing the ten-day 13 14 deadline to destroy. You have to have dealt with that 15 plate; we can't have something older than ten days. 16 Now, I agree with you that the statute says 17 "shall" and suggests that the dealer should therefore be making an effort. And is Corrie going to be able to prove 18 that a dealer did not make an effort? Right? It seems 19 20 very doubtful. 21 So we have drafted the rules aware of the 22 limitations of our own enforcement powers. That being 23 said, we do have sections where it does say must assign 24 this thing or destroy, so really we are telling you both 25 things, just like the statute does. You should be trying ON THE RECORD REPORTING (512) 450-0342

1 to reassign it, but also, the thing we're going to be 2 looking for is the plate still alive on day eleven. 3 MS. HEALY: Ashley Healy, deputy general 4 counsel. 5 I think if you're looking at Senate Bill 1902 6 and you continue to read down, we're looking at 504.901(b) 7 where we talk about the sale or transfer of a motor vehicle to a person who does not hold a GDN, the seller shall 8 9 remove the plate, and then it says they may transfer to another vehicle title and owner's name if the license 10 11 plates are appropriate for the class of vehicle. So the "shall" is based on removing that plate 12 13 from that vehicle and then you may put it on a different 14 vehicle that's the appropriate vehicle in that class. But 15 then if you do not do that, you must destroy it. So we 16 have a shall, may and must. The shall is really relevant to taking them off of the vehicle that has just been 17 brought in to your dealership. 18 19 MR. BLASSINGAME: Does that answer your 20 question? MR. HALL: Yes. Can I continue? So sort of 21 22 the same scenarios apply, and they do today, right, with 23 specialty plates. 24 And I think this is probably the practice of a 25 lot of dealers, right, they just assign general issue ON THE RECORD REPORTING

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1	plates, and I know that's not always the greatest
2	experience. Is that still going to be allowed, to issue a
3	general issue license plate to those vehicles, as those
4	rules are drafted, and then the customer is going to be
5	responsible for just transferring those to the county tax
6	office to put their specialty plate back on their vehicle?
7	MS. QUINTERO: No. Those qualifying plates and
8	specialty plates will need to be transferred when that
9	transaction is done by the dealer.
10	MR. HALL: So a dealer cannot assign a new
11	general issue plate?
12	MS. QUINTERO: The dealer should not.
13	Go for it.
14	MS. HEALY: Ashley Healy, deputy general
15	counsel.
16	So we've actually been working through this
17	with our online systems and just got passed very recently,
18	and how it works for specialty plates for someone that
19	wants to keep their specialty plate. So they come in, they
20	trade in their vehicle that has a specialty plate on it,
21	and then they want to leave but they don't have their
22	registration sticker yet, and what license plate is
23	assigned to that new vehicle at that point because the
24	registration sticker hasn't come yet. This is a
25	conversation that's been happening over the past couple of
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1 days and you've heard about it.

2 MS. QUINTERO: So the functionality in the 3 system should allow the dealer to assign that specialty 4 plate to the newly purchased vehicle, regardless of the 5 registration sticker being present in that moment, because 6 it won't be then. 7 MS. HEALY: And so they would put it on the new 8 vehicle and that new vehicle would -- whereas, right now 9 you put the temp tag on that new vehicle until the 10 registration sticker arrives and then they put their 11 specialty plate back on. At this point they would just put 12 the plate that they have on the new vehicle --13 MS. QUINTERO: Assign it in the system. 14 MS. HEALY: -- assign it in the system, and 15 the system would notify law enforcement if they're pulled 16 over for the reason that they don't have that registration 17 sticker yet. MS. QUINTERO: That's right. 18 19 MR. HALL: And maybe this is covered in the 20 ePLATES training. So functionally, today if somebody is trading in their vehicle, the dealer processes the EBT and 21 22 that's going to add the general issue license plate to 23 their inventory. If they have a specialty license plate, 24 I'm assuming it's not adding that specialty license plate

25 to their inventory. Right?

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1	MS. QUINTERO: That's right.
2	MR. HALL: So how is the process flow different
3	for assigning the plate in the system assigning a new
4	general issues license plate versus assigning that
5	specialty license plate?
6	MS. QUINTERO: The process shouldn't be any
7	different. It's still a field in ePLATES that the dealer
8	will have to populate with the specialty license plate
9	characters.
10	MR. HALL: So everything is just being hand
11	keyed?
12	MS. QUINTERO: Right.
13	MR. HALL: And there's no validation or
14	anything like that?
15	MS. QUINTERO: There's back-end validation that
16	that license plate exists and it exists in the dealer's
17	inventory. I don't know how the specifics of that
18	technology for specialty plates because we understand
19	that that specialty plate would not exist previously in the
20	dealer's inventory so that validation would fail,
21	obviously. But the requirements and the technology will
22	allow the dealer to assign that specialty plate to that
23	customer as they're purchasing that new vehicle.
24	MR. HALL: I'm going to go off on a little bit
25	of a rabbit trail here. And if I'm going too far off,
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1 please stop me.

2 So let's say clerk grabs ABC-123 and they fat finger it and do one 1234 and the next clerk tries to do 3 4 the one, is the system going to tell them this plate has 5 already been assigned? 6 MS. QUINTERO: That's right. 7 MR. HALL: Is there going to be a process for 8 swapping those back out, or how are those situations going 9 to get fixed? Can a dealer fix those themselves, or is 10 that going to require -- because I can see that happening 11 quite a bit. 12 MS. QUINTERO: I'm not sure in this moment, but 13 I can find out for you. 14 MR. HALL: Okay. 15 MR. BLASSINGAME: Does that answer your 16 question? 17 MR. HALL: So to re-validate, it's going to be an expectation that dealers transfer specialty license 18 19 plates; they are not going to be permitted to assign a new 20 general issue license plate if the customer requests to transfer their specialty license plate? 21 22 MS. QUINTERO: That's correct. 23 MR. HALL: Is it going to be an expectation 24 that dealers ask customers if they have a specialty license 25 plate they'd like to transfer?

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1	MS. QUINTERO: We do not have that stipulated.
2	MR. HALL: So if we don't know, we don't know.
3	In our scenario, again, it's remote; if we don't know, we
4	don't know.
5	MS. QUINTERO: I mean, the assumption would
6	yes, if you don't know. If you're not presented with the
7	plate that the customer wants to put on the vehicle they're
8	purchasing, I'm not sure how you would know that.
9	MR. HALL: Okay. I'll save my recommendation
10	for when we get to that, because we're not doing the
11	recommendations thing right now. Correct?
12	MS. QUINTERO: That's right.
13	MR. HALL: All right, I'm good. Thank you.
14	MR. DONNELLY: Member Donnelly. May I have the
15	floor?
16	MR. BLASSINGAME: Member Donnelly.
17	MR. DONNELLY: Just for clarification, my
18	apologies on this. First of all, when it comes to the
19	plates, as I recall, that if they do not have two license
20	plates on the car, specialty or not, we are not to transfer
21	that. You destroy it.
22	MS. QUINTERO: That's correct.
23	MR. DONNELLY: You have to be able to put two
24	clean plates on the car to make that work.
25	MS. QUINTERO: That's correct.
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1 MR. DONNELLY: Question for anybody, but, 2 Corrie, this will probably come to you. She's used to it 3 from the independent dealers. As a form of best practice, would you consider 4 5 a best practice, if you can comment on this, that a dealer 6 just adopt a car comes in, take the plates off, destroy 7 them, start over, don't wait ten days? 8 I cannot say. Corrie Thompson, MS. THOMPSON: 9 direct of Enforcement. I cannot say that I would adopt 10 that as a best practice given the passing of 1902. 11 MR. DONNELLY: It appears that 1902 authorizes 12 that. 13 MS. THOMPSON: Following the ten days. 14 MR. DONNELLY: Following the ten days. The 15 concern there, of course, is for independent dealers. I 16 know that it says transfer but it never really talks about 17 repossession. And so in a lot of cases you're going to be 18 19 bringing in cars that have the license plates attached to 20 them that are assigned to that car. Wait ten days? I 21 mean, if you know you're not giving that car back to that 22 person, do you destroy the plates or wait ten days? 23 MS. QUINTERO: Wait ten days. 24 MS. MORIATY: Is the question about 1902 and 25 what it means? Because 1902 still says -- as we pointed ON THE RECORD REPORTING (512) 450-0342

out earlier, it still says the dealer shall transfer each 1 2 removed license plate to a motor vehicle if that motor vehicle is purchased from the dealer and is in the same 3 That's the "shall" that you're pointing 4 class. Right? 5 out. 6 It has this later "may" language, but again, so 7 the best practice is going to be according to the statute 8 to try to transfer that plate. What we're going to be able 9 to enforce is the ten-day deadline to destroy. 10 MR. DONNELLY: The angst -- I'm sorry. Member 11 Donnelly. 12 MR. BLASSINGAME: Member Donnelly. MR. DONNELLY: The angst in the industry is 13 14 keeping track of these plates and some of the larger buy-15 here/pay-here scenarios where they may have, you know, 200 16 repossessions in a month, 300 repossessions in a month, 17 keeping track of those plates and the potential error, that's where the angst is and that's where the question is 18 19 coming from. And so while they don't want to do the wrong 20 thing, they would like to mitigate their risk as well. 21 MS. MORIATY: So the risk from an Enforcement 22 standpoint -- I'm sorry, sir, just one more time -- is that 23 we have a plate that's older than ten days and it's still 24 in your inventory, not accounted for. 25 Is there anything that you would add to that? ON THE RECORD REPORTING (512) 450-0342

MS. THOMPSON: Corrie Thompson, director of Enforcement.

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3 I would also just like to say when we're 4 talking about showing up and not having the plates 5 destroyed, what I'm seeing in my mind is a giant box of 6 plates that hasn't been destroyed, not a set of plates that 7 you're on the eleventh day and you haven't destroyed yet. 8 And why do we want those plates to be destroyed Right? 9 within that time period? So that something doesn't happen 10 and somebody comes by and picks those plates up and decides 11 to use them for some nefarious purpose. Right?

12 So the emphasis there is twofold. So on the 13 back-end for us in Enforcement is making sure that they do 14 ultimately end up getting destroyed so that they cannot be 15 misused down the line, but on the front-end, so that we are 16 cognizant of the cost of manufacturing of these plates, 17 that the dealer be given a mechanism to be able to reuse those plates. And so there's that ten-day time period of 18 19 the allowance to reuse those plates so that we can continue 20 to keep those in circulation.

The dealer can maintain their inventory, is not having to pull out another set of general issue plates, but then on the back-end, having that assurance that they're not floating around for misuse on the back-end.

MR. BLASSINGAME: Does that answer your

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1 question? 2 MR. DONNELLY: Yeah -- not really, but I think 3 at the same time, given the situation, there is just going 4 to be a learning curve coming into this and such. I'm not 5 here to put people on the spot, it's just getting the 6 questions ourselves. 7 MR. BLASSINGAME: Thank you, Member Donnelly. 8 Any other questions from the Board? Yes, sir. 9 MR. DORAN: This is Member Doran, and I 10 apologize if I'm off here, but are we on the question of 11 does 215.151(e) adequately cover all the scenarios? 12 MS. QUINTERO: Yes. MR. DORAN: So can you walk me through how this 13 14 would change the way we handle fleet sales? I mean, I know 15 there's third parties that are involved in that process 16 today, and it's just an entirely different process, so 17 you've got somebody other than the dealer involved in the plating of the vehicle. 18 19 MS. QUINTERO: I don't believe that commercial 20 fleet buyers are part of this process. 21 MR. DORAN: What does that mean? I'm sorry. 22 MS. QUINTERO: Commercial fleet buyers are not 23 a supported transaction, and so those are currently being 24 processed through the county tax office and that process 25 will remain that way. ON THE RECORD REPORTING

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1	MR. DORAN: Okay. Thank you. That's hugely
2	helpful, I appreciate it.
3	MR. BLASSINGAME: Thank you.
4	Any other questions for Ms. Quintero?
5	MR. DONNELLY: Member Donnelly.
6	MR. BLASSINGAME: Member Donnelly.
7	MR. DONNELLY: If it's inappropriate to ask
8	this right now but I think we just talked about it, maybe
9	it's good for the people in the room to hear. So on June
10	30 you have a car that's sold that leaves with a paper tag
11	on it, it's a deputized dealer. This is coming from a
12	deputized dealer. They're being told they have to give
13	them their plates on July 1 their deputized plates on
14	July 1 and start using the new allocation. This is as they
15	understand it.
16	For the car that left on June 30 with a paper
17	tag on it that they get the title in five days later from
18	their floor plan and they go to transfer it, where does the
19	plate come from since they're no longer deputized, or they
20	no longer have a deputized plate inventory?
21	MS. QUINTERO: So what dealer deputies are
22	being told is on July 1 they need to pause the issuance of
23	any county-issued general issue license plates and switch
24	over to the general issue license plates that the
25	department delivered to them. Sometime after July 1 and
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1 after each county has conducted an audit -- an inventory 2 audit with every one of their dealer deputies and reported 3 that back to us, we have ingested that inventory into our 4 system and added it to those dealer deputies into their 5 inventory management system profiles, then they will be 6 able to use both their department-issued inventory and 7 their county-issued inventory. Does that make sense? 8 MR. DONNELLY: Yes. 9 MS. QUINTERO: I know I didn't answer your 10 question yet, but I want to make sure that that's clear. 11 MR. DONNELLY: It did. You're saying they're 12 not to return their deputized dealer plates, which they're 13 being told in Harris County -- as I understand it from this 14 particular deputy, they're being told you need to bring the 15 plates back. 16 MS. QUINTERO: Okay. I just sent a 17 communication to the counties with this specific process, and we can talk about that. 18 19 Did I answer your question? 20 MR. DONNELLY: (Inaudible response.) Okay, good. 21 MS. QUINTERO: 22 MR. BLASSINGAME: Board members, any other 23 questions? 24 MR. DURANT: This is Member Durant. May I be 25 recognized? ON THE RECORD REPORTING (512) 450-0342

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1	MR. BLASSINGAME: Member Durant.
2	MR. DURANT: I just want to apologize on behalf
3	of the board, I don't know how on topic with this question
4	we are. And I think in terms of these issues, it's just
5	going to take us a little bit more time and a little bit
6	more experience to fully understand the scope. Would it be
7	possible to answer this question, maybe at the next MVIRAC
8	meeting?
9	MS. MORIATY: This is Laura Moriaty, general
10	counsel.
11	I'm afraid these rules and y'all's
12	recommendations will be going to the board in July, so
13	while everyone is always welcome to make public comment on
14	those rules after they're proposed, this is going to be our
15	one chance to meet on this topic as this group.
16	MR. DURANT: Thank you very much. This is an
17	incredible effort on a short timeline, we appreciate it.
18	MR. BLASSINGAME: Thank you, Member Durant.
19	Any other questions?
20	MS. QUINTERO: I have two more questions for
21	the committee.
22	Are all forms of consignment covered in
23	215.163, or are there any changes you would recommend?
24	MR. BLASSINGAME: Board members?
25	(No response.)
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1	MD DIACCINCAME. There appears to be none
1 2	MR. BLASSINGAME: There appear to be none. MS. QUINTERO: All right. Last question. In
2	215.163(b)(1) would it be more efficient to have the dealer
4	simply return the plate to the consignor rather than
5	providing for the possibilities of reassignment or
6	destruction?
7	MR. BLASSINGAME: Members?
8	MR. DONNELLY: Member Donnelly.
9	MR. BLASSINGAME: Member Donnelly.
10	MR. DONNELLY: I believe the most simplistic
11	thing is the destruction, if you will. The challenge that
12	we see in here is there's a lot of vague things, and I work
13	with a lot of people who want specifics. And destruction
14	is very specific: ten days, destroy it, simple as that.
15	MS. MORIATY: If I may, sir? This is Laura
16	Moriaty, general counsel.
17	So the consignment brings up a weird position
18	within 1902, right, because you both have a non-GDN holder
19	selling and a GDN holder buying. So this particular rule
20	provision has tried to sort of straddle that divide by
21	giving all the options. If it's a non-GDN holder selling,
22	you're supposed give the plate back to the seller. Right?
23	If it's a GDN holder buying, you're supposed to try to
24	transfer it and then destroy if you don't.
25	This is actually my question because my thought
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1	was, would it be more simple, from a dealer's perspective,
2	to simply give the plate back to the consignor. If the car
3	doesn't sell, you return the car, they've already got the
4	plate, it goes on. Or is it good to have all of these
5	choices?
6	MR. BLASSINGAME: Members?
7	MR. DONNELLY: Member Donnelly.
8	MR. SRALLA: Member Sralla.
9	MR. BLASSINGAME: Member Sralla.
10	MR. SRALLA: Yeah, I believe that the more
11	clear-cut we can make these rules, the better, because when
12	we start giving choices, you're starting to open up avenues
13	for interpretation. And you know, dealerships, especially
14	large dealerships, you may have a whole bunch of different
15	employees and one person interprets something one way and
16	one interprets another way. So especially when we talk
17	about consignment, I believe it makes more sense to say
18	either you destroy the plate or you give the plate back to
19	the customer, and immediately when you take the vehicle
20	into consignment, you give the plate back to the customer
21	at that point.
22	MR. BLASSINGAME: Thank you.
23	MR. DONNELLY: Member Donnelly.
24	MR. BLASSINGAME: Member Donnelly.
25	MR. DONNELLY: Counsel, if I'm understanding
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1 correctly, then this is a person who is consigning a car to 2 a dealer to be sold. Correct? 3 MS. MORIATY: Correct. MR. DONNELLY: Okay. So essentially, that car 4 5 as consigned is still owned by the person until it is sold. 6 MS. MORIATY: Correct. That's where the 7 weirdness comes in. 8 MR. DONNELLY: So in my mind, the owner of the 9 vehicle should keep the plates. 10 MS. MORIATY: Okay. Thank you. 11 MR. DONNELLY: It doesn't happen very often. 12 MS. MORIATY: Right. 13 MR. BLASSINGAME: Any other comment? 14 (No response.) 15 MR. BLASSINGAME: Laura, is there public comment on this? 16 17 Well, sir, we've got -- I'm MS. MORIATY: afraid we have one -- no, that was the end of it, I need to 18 19 hush. 20 There is no public comment, sir. I'm so sorry. 21 MR. BLASSINGAME: Thank you. 22 MS. QUINTERO: We are on 2.B. 23 MR. BLASSINGAME: Members, I will now move on 24 to agenda 2.B. Potential proposed amendments to Chapter 25 217, Vehicle Titles and Registration, Section 217.53, to ON THE RECORD REPORTING (512) 450-0342

implement Senate Bill 1902, and turn the meeting back over
 to Annette Quintero, director of Vehicle Titles and
 Registration, for an overview.

MS. QUINTERO: Thank you.

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5 217.53, the disposition of license plates and 6 registration insignia upon sale or transfer of a motor 7 vehicle. Upon sale or transfer, a dealer shall remove What we did is we added: remove and dispose of 8 plates. 9 registration insignia, return any non general issue plates 10 to seller or transferer, and the dealer shall transfer of 11 dispose of the removed plates.

12 The second section: the removed license plates may be transferred to another vehicle if the new vehicle is 13 14 titled in the same name as the vehicle the plates were 15 removed from, the new vehicle is in the same 16 classification, and the county tax assessor-collector 17 approves the transfer under Transportation Code 501.023 or 502.040. If the plates are not transferred within ten 18 19 days, they must be destroyed, recycled or returned, as 20 required by rule.

In addition, section (d) talks about vehicle transit permits for a person who purchases a motor vehicle in a private transaction may obtain one vehicle transit permit, a temporary registration plate through the Texas Department of Motor Vehicles regional service center, as

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1 authorized by 502.492. 2 And I only have one question for this section: 3 Are there any changes you would recommend? MR. HALL: Member Hall. 4 5 MR. BLASSINGAME: Member Hall. 6 MR. HALL: So I just have like a structural 7 question on Chapter 217, but there's a reference back to 8 215 which is specifically dealing with a regulated entity. 9 Like is that allowed to refer non-regulated entities to a 10 requirement of a regulated entity for plate destruction, or 11 would it be more correct to just call that back out and say 12 this is how you're supposed to destroy these plates? 13 MS. MORIATY: I'm sorry, sir. Where are you 14 specifically looking? 15 MR. HALL: On page 48 -- sorry, page 48, line 16 4, so that's referencing, basically, the plate destruction 17 process and it's talking about if the vehicle is being sold between non-licensed dealers, but it's referring back to 18 19 the dealer chapters. So structurally is that appropriate? 20 MS. MORIATY: I think it could work because 21 it's simply referring back to the requirements, but I see 22 your point that it might be cleaner to just reiterate it 23 here. 24 MR. HALL: I don't care, it was just something 25 that stood out to me.

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1	MS. MORIATY: No, point taken. Thank you for
2	the feedback.
3	MR. HALL: That was all I had on that one.
4	MR. BLASSINGAME: Thank you.
5	Board members, questions?
6	(No response.)
7	MR. BLASSINGAME: Thank you, Ms. Quintero.
8	Laura, are there any public comments?
9	MS. MORIATY: No, sir, there are not.
10	MR. BLASSINGAME: Hearing none, I will move on
11	to the next agenda item. Members, item 2.C.
12	Recommendations of the advisory committee for presentation
13	to the board on potential proposed amendments to Chapter
14	215, Motor Vehicle Distribution, and Chapter 217, Vehicle
15	Titles and Registration, to implement Senate Bill 1902 and
16	House Bill 718, a discussion and action item.
17	MR. HALL: Member Hall. Can I be recognized?
18	MR. BLASSINGAME: Member Hall.
19	MR. HALL: So this is going back to the whole
20	kind of conversation about vehicle not being present. So
21	looking at Section 215.151(e), which is the callout of the
22	kind of two situations in which new plates can be assigned,
23	I personally would feel better I'm on page 43-44, blue
24	page 43-44 I would feel better if we could add a (3)
25	that specifically calls out that plates could be assigned
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1 to vehicles -- new plates, new buyer plates could be 2 assigned to vehicles when the transaction is conducted and 3 the vehicle is not physically present at the time of the 4 sale. 5 MS. QUINTERO: We're not following where in (e) 6 you are. 7 MR. HALL: At the end. So it's (e)(1), (2) --8 I would feel better if like we could add like a (3) that 9 specifically calls out situations in which when the 10 transaction is -- the sale is conducted, the terms of the 11 sale are agreed to, and the vehicle is not present at that 12 time. 13 Notwithstanding subsection (a) or (b), a dealer 14 is not required to secure and assign buyer's license plates 15 to a lawfully purchased vehicle in the following 16 circumstances, and call you -- and we may need to carve it 17 out separately, maybe even make it an (f), basically say something that a dealer can assign a new set of buyer's 18 19 license plates to a vehicle if the terms of the sale are 20 agreed to and the vehicle that's being basically traded in 21 is not physically present at the time those terms are 22 agreed to. Basically, account for those remote 23 transactions. 24 I know we were kind of talking about 1902 is 25 kind of permissive, sort of, how do you know if the plates ON THE RECORD REPORTING (512) 450-0342

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1	are there, are they in good condition, like just spell it
2	out specifically. I mean, I can work within the rules and
3	say that I'm comfortable with it, but I would feel like
4	really good if it just spelled it out to say if the vehicle
5	is not present at the time the terms of the sale are agreed
6	to, you can just issue new buyer's plates to it.
7	MS. MORIATY: This is Laura Moriaty, general
8	counsel.
9	If I may, your concern is to address the timing
10	of the ten-day deadline?
11	MR. HALL: No. The ten-day deadline doesn't
12	concern me. What concerns me is the potential reading
13	that or not even a potential reading the reading of
14	1902 to say a dealer has to take plates off of a trade-in
15	vehicle. Right?
16	The way our business is conducted, we enter
17	into the terms of the agreement with a buyer of a vehicle
18	from us remotely, so we don't see the vehicle that they're
19	trading in to us until the day we actually do the swap. So
20	it could be a week or two prior, so we don't know what
21	plates are on that car. We could run a motor vehicle
22	record, we could ask them, but we don't know if they're
23	being truthful, do they have both plates, are the plates in
24	good condition.
25	We also prep all that work, so if a vehicle is
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going out for delivery today, we're able to process that buyer tag, have that buyer tag ready to go, and the customer just signs the receipt. We drop the vehicle, and they're good to go. We take the new vehicle and put it on.

We would have to do all that stuff beforehand; we wouldn't know until we showed up at their house if those plates were actually there are not. Right? And if we've already done all that, then they could reject, for us our process would just necessitate issuing new buyer's tags.

I can read the rule today and I can read the statute to say we can already do that, but that's interpreting the statute and rule to say that. I would just feel much better if it just crystal clear said if you're agreeing to the terms of the sale and the vehicle is not physically present at the time that you're doing that, you can just assign new buyer's tags.

MS. MORIATY: So does it not fit into (e)(1) here? Isn't this a retail buyer purchasing a vehicle for direct delivery to the buyer?

20 MR. HALL: Well, for us it's also pickup, 21 right, because customers will also come and pick up 22 vehicles from us.

MS. MORIATY: Okay.

23

24 MR. HALL: And it's the same situation. We 25 don't know because they're agreeing to that in advance. We

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1 don't see the vehicle until the day they're coming to us, 2 and again, we're doing all that prep work in advance so the 3 vehicle is ready to go.

They're just coming literally dropping their vehicle off, picking their vehicle up and going. And if we've already done the work and swapped the plates, and then they either say no, I don't want this vehicle, or the plates that they said they had, they don't have. Right? Then we're basically asking the department to have mechanisms in place to undo all that.

MS. MORIATY: Okay. So I just want to check my understanding. You want a carve-out to address the timing of the removal of the plate? I mean, we've already talked about how you don't necessarily have to put the plate on the trade-in. Right?

MR. HALL: Yes.

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MS. MORIATY: So it's the timing of the removal of the plate that statute says, ostensibly, you're supposed to remove it immediately. Your concern is that you will have already on paper purchased that vehicle before you've even seen it so you can't remove the plate?

22 MR. HALL: No, no, not the removal. It's the 23 potential requirement to transfer the plate from that 24 vehicle --

MS. MORIATY: I don't think anywhere have we

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1 read a requirement to transfer. You have like a best 2 practice to attempt to reassign that plate to something 3 else, but the statute does not require you to directly 4 transfer it to the same vehicle that they purchase. The 5 language didn't revert to the pre House Bill 718 language 6 which would have put you potentially in that position. Ιt 7 now says that you can transfer it to any vehicle that is of 8 the same class. 9 MR. HALL: Okay. If we're all on that same 10 page, then --11 MS. MORIATY: I don't think we need to write 12 it. I think the statute says that for you. 13 MR. HALL: Okay. If that's the interpretation, 14 then I'm good. 15 MR. BLASSINGAME: The committee has been 16 briefed by the Texas DMV staff on the proposed draft 17 amendments to Chapters 215 and 217, so it's now time to discuss and vote on any recommendation that we, as an 18 19 advisory committee, want to present to the TxDMV Board. 20 To assist the court reporter in getting an 21 accurate record, please cite to the blue page numbers at 22 the top right-hand side of your written materials when 23 discussing any portions of the provisions in the written 24 materials that DMV staff provided you. 25 Any recommendations from this advisory ON THE RECORD REPORTING (512) 450-0342

committee should be made in the form of a motion that the 1 2 advisory committee votes on, unless the DMV staff are 3 willing to accept an informal comment. 4 An example of a motion is: I move that this 5 advisory committee recommend to the TxDMV Board that the 6 draft proposed new rule should be modified to add clause X. 7 Members, do you have any recommendations to present to the Texas Department of Motor Vehicles Board 8 9 regarding the draft proposed amendments to 215 or 217? 10 MR. DONNELLY: Member Donnelly. May I have the floor? 11 12 MR. BLASSINGAME: Member Donnelly. 13 MR. DONNELLY: First page, line 14, so it would 14 be blue number 8, so basically line 14: The department 15 will inform each dealer annually of the maximum number of 16 buyer's plates. Can we be more specific than annually? 17 Can we say, you know, on December 1, or create a mechanism? 18 19 The motion that I was saying is can we have 20 something that you can plan on, instead of -- once again, we're trying to stop anxiety, if you will. It's not a 21 22 motion, but I'd like to see where, just like with the 23 existing system, when you limited the number of paper 24 plates we could print, it said exactly right there this is 25 how many you're going to have.

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1 If we could look at the inventory management 2 system as a communication vehicle instead of just an 3 inventory management so that people could see those updates on there. But if there's a specific date that you could 4 5 tell us, hey, we will review your allotment, the dealer 6 allotments on this date, then we as an organization and 7 participants can communicate that. 8 So my motion is to replace "dealer annually" 9 with a specific date, if you can, like December 1, you 10 know. And if that's too much, I get it. 11 MS. QUINTERO: We're on line 14 on page 8, blue 12 page 8. MR. DONNELLY: It's 1 of 39, if you will. 13 You 14 see where it says "dealer annually"? Could we plan? 15 MS. QUINTERO: And I'll tell you, my initial 16 hesitation is in the newness of the process. I would 17 prefer we had a little more time to establish a set process and a set cadence, but because in this moment we have 18 19 dealers being licensed at every point in the year, that 20 annual allocation assessment and information, that's going to be really tough for us. Or I'd be afraid if we set it 21 22 in the middle of the year, those dealers that were set for 23 in November, what would that look like. 24 So I think we need some time to mature the 25 process before we can say yes. I think ultimately we may ON THE RECORD REPORTING (512) 450-0342

1 end up programmatically just establishing a cadence that's 2 every year, this is the specific time, because for us it's 3 easier to do it that way. But my only hesitation is in the 4 newness of the process now and not giving it enough time to 5 mature before we establish those definitive parameters in 6 rule. 7 MR. BLASSINGAME: Member Donnelly, did that 8 answer your question? 9 MR. DONNELLY: Yes, it did. 10 MR. SULLIVAN: Presiding Officer, may I have the floor? 11 12 MR. BLASSINGAME: Member Sullivan. 13 MR. SULLIVAN: Thank you. 14 Director Quintero, along the same lines as your 15 response, I think we also would want to -- not revisit but 16 visit acquisitions and dispositions as well. That could 17 play into the timing as to whether or not it would be convenient or appropriate for us to look at that. 18 19 MS. QUINTERO: I agree. Thank you. Yes. MR. SULLIVAN: 20 Thank you. 21 MR. BLASSINGAME: Board members, any motions? 22 MR. HALL: Chairman Blassingame? 23 MR. BLASSINGAME: Yes, sir. MR. HALL: Can I be recognized? 24 25 I'm going to take a shot in the dark here. Is ON THE RECORD REPORTING (512) 450-0342

1 there any appetite to consider the out-of-state plate 2 storage discussion by the department? 3 MS. QUINTERO: If by discussion you are referencing the question about storing out-of-state plates 4 5 quite literally out of the State of Texas? 6 MR. HALL: Yes. 7 MS. QUINTERO: It's not on this agenda. MR. HALL: Well, recommendations presented to 8 9 the board to amend 215 and 217 to implement SB 1902 and 10 718, so it's broad. MS. THOMPSON: Corrie Thompson, director of 11 12 Enforcement. And so I would say -- I'm speaking on behalf of 13 14 the department -- that I could not say the department would 15 be comfortable recommending that because department staff 16 then would not have access to inspect the premises located 17 out of the state. And the purpose of us having the ability to inspect those premises is to ensure the compliance with 18 19 the inventory and the safekeeping of the metal plates, and 20 storage outside of the state wouldn't meet that. 21 MR. HALL: Do you feel like the rules could be 22 drafted in a way to where that could be done virtually? 23 MS. THOMPSON: Clarify, where what could be 24 done virtually? 25 MR. HALL: The inspections. ON THE RECORD REPORTING (512) 450-0342

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1	MS. QUINTERO: We also have our deputy
2	executive director here, if we would like for him to weigh
3	in on the out-of-state being housed in a non-Texas
4	residence.
5	MR. HALL: Like I said, I was taking a shot in
6	the dark.
7	MS. MORIATY: Before he gets here, I'll just
8	add Laura Moriaty, general counsel that I'm concerned
9	about jurisdictional issues. Right? Our jurisdiction is
10	Texas, our ability to investigate is Texas, and when we
11	start going outside that, I think we'd add trouble.
12	MR. LUNA: Roland Luna, deputy executive
13	director.
14	As much as we would like to do that, it
15	presents a ton of logistical challenges, jurisdictional
16	challenges, as well as just difficulty with us ensuring a
17	fair regulatory environment. And when you talk about a
18	virtual option, that's part of our regulatory space today.
19	There's a number of desk reviews that are provided today.
20	When you look at the new dealer compliance
21	section that was created, a great deal of that work is
22	going to be completed virtually, and then a field
23	inspection would follow that virtual work that is performed
24	initially, like most compliance inspection units that exist
25	for state government. So today that's just not a place
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1 that we can go as an agency because it presents too many 2 hurdles for us from a regulatory standpoint. 3 MS. QUINTERO: Thank you. MR. BLASSINGAME: Did that answer your 4 5 question? 6 MR. HALL: It answers it. I don't like the 7 answer, but it answers it. 8 (General laughter.) 9 MR. BLASSINGAME: Members of the board, 10 anything else? 11 MR. DURANT: Member Blassingame, this is Member 12 Durant. May I be recognized? MR. BLASSINGAME: Yes, sir, you're recognized. 13 14 MR. DURANT: Thank you very much. 15 This is page 35 in the blue page number. We 16 talked about this previously, the word "unassigned license 17 plate" being a little bit ambiguous there. I do not have a recommendation for a word but I do feel that this is a 18 19 little bit ambiguous, and it being in an Enforcement section, it concerns me. 20 21 Blue page 38, line 14, paragraph 26: On or 22 about July 1, 2025, fails to securely store a license plate 23 or fails to destroy an unassigned license plate within the 24 time prescribed by statute. If there's anyone who can 25 propose a less ambiguous like than an "unassigned license ON THE RECORD REPORTING (512) 450-0342

1 plate" I would appreciate the help.

2	MS. THOMPSON: We can work up Corrie
3	Thompson, director of Enforcement we can work up some
4	alternative language that would be more descriptive, even
5	given that there's a qualifier here past "unassigned
6	license plate," right? Because it's within the time period
7	prescribed by statute, and the statute is the part that
8	speaks to the ten days, there is no such requirement to
9	destroy the unissued general issue plates and other
10	inventory that is shipped to the dealer, but the department
11	can look into language that would provide additional
12	clarification.
13	MR. DURANT: Thank you.
14	MR. SULLIVAN: Presiding Officer Blassingame,
15	may I be recognized?
16	MR. BLASSINGAME: Board Member Sullivan.
17	MR. SULLIVAN: Thank you.
18	Could we go back to the converter issue?
19	Because I thought I heard language earlier today,
20	discussion here, about a plate from a dealer to a
21	converter, and I only ask because of the recent legislative
22	effort regarding the issue. I'll leave it at that.
23	I think my question generally is
24	MS. QUINTERO: One second.
25	MR. SULLIVAN: I'm just trying to make sure
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that we're not going to alter anything that would lead to an effort to change that in the next legislative session or through rulemaking at the agency. Assume I don't know -you don't have to assume, I don't know anything at all about that, so kind of draw pictures for me, if you don't mind.

MS. MORIATY: Okay. So we created this carveout in response -- this is Laura Moriaty, general counsel, I'm so sorry -- we created this carve-out in response to a stakeholder comment that was concerned about dealers having to secure a license plate no matter what. We created two carve-outs to address that.

One of them was that a dealer could ship --13 14 could mail license plates to a buyer when the vehicle is 15 being delivered remotely to the buyer. That saves the 16 dealer the effort of having to drive to wherever the 17 vehicle is getting delivered to. And than also, when the vehicle is getting delivered to a converter who is licensed 18 19 by us and is then going to further convert it, this would allow the dealer to send it to the converter rather than 20 having to affix it themselves and then allow the converter 21 22 to affix it. 23 MR. SULLIVAN: May I follow up, sir?

MR. BLASSINGAME: Please.

MR. SULLIVAN: Thank you.

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1 What if the converter is not licensed as a 2 converter? 3 MS. MORIATY: Well, this specifies that the 4 only one the dealer can mail to is a licensed converter, so 5 I suppose the dealer would have to go over there and affix 6 it himself, since that's the default. 7 MR. SULLIVAN: Okay. Thank you. 8 MR. BLASSINGAME: Member Sullivan? 9 MR. SULLIVAN: Thank you. 10 MR. BLASSINGAME: Board members? 11 (No response.) MR. BLASSINGAME: Members, in the interest of 12 time, we will not be taking up agenda items 2.D and 2.E 13 14 today. Staff will schedule another meeting in the fall for 15 us to discuss and offer recommendations on those draft 16 rules before they go in front of the board. 17 Laura, is there any public comment? MS. MORIATY: No, sir, no public comment. 18 19 MR. BLASSINGAME: Okay. We will now move to 20 agenda item 4, adjournment. Unless there's any further 21 business, I would like to entertain a motion to adjourn. 22 Do I have a motion from anyone to adjourn? 23 MR. SULLIVAN: Motion. 24 MR. DORAN: Member Doran. I'll second. 25 MR. BLASSINGAME: And Member Doran seconded. ON THE RECORD REPORTING (512) 450-0342

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Very good.
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                 All in favor?
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                 (A chorus of ayes.)
                 MR. BLASSINGAME: It is now 2:45 p.m., and we
4
     are adjourned.
5
                 (Whereupon, at 2:45 p.m., the meeting was
6
     adjourned.)
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1	CERTIFICATE
2	
3	MEETING OF: TxDMV Motor Vehicle Industry Regulation
4	Advisory Committee
5	LOCATION: Via Microsoft Teams
6	DATE: June 23, 2025
7	I do hereby certify that the foregoing pages,
8	numbers 1 through 82, inclusive, are the true, accurate,
9	and complete transcript prepared from the verbal recording
10	made by electronic recording by Elizabeth Stoddard before
11	the Texas Department of Motor Vehicles.
12 13 14 15 16 17 18 20 21 22 24 25	DATE: July 7, 2025 <u>/s/ Nancy H. King</u> (Transcriber) On the Record Reporting 7703 N. Lamar Blvd. #515 Austin, Texas 78752 ON THE RECORD REPORTING
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