

I see a person who does not want to be regarded as a broker due to the constraints and accountability involved by being one legitimately. What keeps this individual from taking money under the table from a certain dealership to direct all of his "clients" their way? Nothing!!

Texans are proud of their free trade laws and this person wants to profit off of the naivete of individuals to his advantage. Personally I think brokers in general are ridiculous due to the fact that they have nothing invested in the product they are "selling" and escape the window of liability that all legitimate dealers fall under. They don't invest in a location, product, licenses, insurance, etc., so who do the individuals go to when they discover that their "Best deal" was a dud? The dealer? Certainly not the person who set this deal up to his or her own advantage.

In our business we have dealt with brokers but they are a broker for a legitimate reason and have licensing, insurance and a certain liability to the customer. They do not "direct" a buyer to a certain vehicle or dealership they just accommodate the delivery process when the buyer is from another country.

I believe we have laws in place that are geared to protect the consumer and adjusting this law to accommodate this individual would be a huge step backwards.

Thank you for your time and feel free to give me a call at XXX-XXX-XXXX if you have any questions.

Regards,

Sharon O'Banion
Motor Home Specialist, LP