

INTRODUCTION

The purpose of this manual is to provide prospective and current motor vehicle industry licensees as well as other stakeholders with an easy-to-use overview of Texas motor vehicle dealer licensing and operating laws. Please understand that the laws themselves, both statutes and the department's rules, are controlling and should be consulted first in the event of an apparent conflict between a statute and rule and what is presented in this manual.

Our goal is that licensees comply with the laws regulating the industry. Our belief is that a better understanding of those laws will result in increased compliance and creation of a level playing field for those operating in the industry. To that end, our staff stands ready to assist with any questions you may have regarding the laws. Licensees are also encouraged to keep up with changes in the law through regular attendance of continuing education presentations made by the division and by the dealer associations.

This manual will necessarily be updated on a regular basis to keep up with changes in the law. Input from the users of the manual has always been valuable to staff in producing what is hoped to be a valuable tool to better serve our licensees and other stakeholders. Accordingly, comments or suggestions for improving the manual are always most welcome.

The Dealer Training Manual is an educational tool for licensees. In the event of a conflict of content between the manual, state law and/or an agency rule, the rule and/or statute will take precedence.

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