# Franchise Dealer Seminar

# February 2014



Texas Department *of* Motor Vehicles

HELPING TEXANS GO. HELPING TEXAS GROW.

# Agenda

- **Welcome**

- **Introduction to webDEALER**

    - **What it is**

    - **What it does for Dealers**

    - **How it works**

- **How To Participate**

- **Questions & Answers**

- **Open Forum**

# webDEALER – What It Is

# webDEALER is…

… an online system that allows dealers to process title applications and new registrations from any internet-connected computer

# webDEALER – What It Means To You

**Dealer Benefits**

- Faster, better, cheaper - Process transactions quicker, goal is to eliminate redundant data entry

- Cuts the paperwork - Eliminates the paper system

- eTitles - Next step towards electronic storage of titles

- Stops the drops - No need to leave your office

- 24/7 – Internet-based, ready whenever you need it

- Transfers Plates – Transfer Specialty Plates onsite at time of sale

# webDEALER – Leif Johnson Pilot

"That was easy!"

"When processing title transactions on Web Dealer we no longer have to submit batches of paperwork to the Tax Office, we just simply scan the MCO."

"Using the Web Dealer program, our paperwork is processed so much faster and it is updated in the system so much sooner."
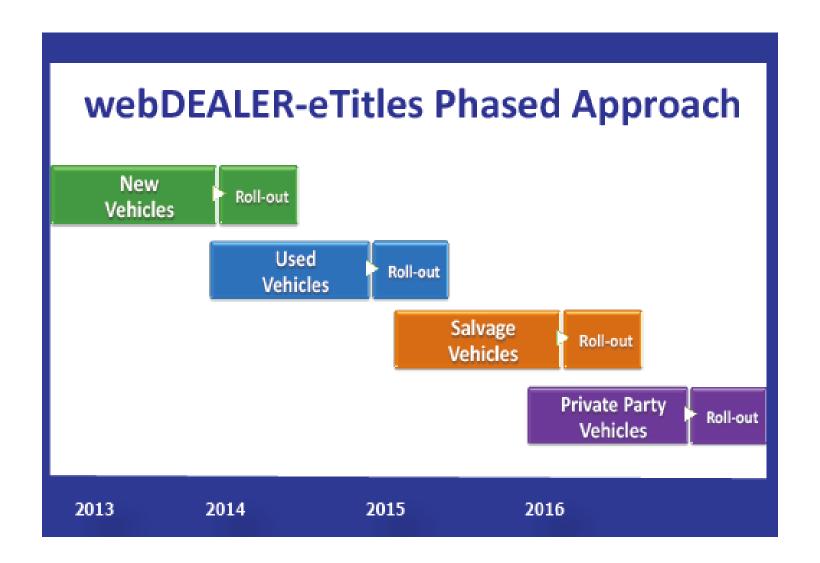
"Not having to wait on checks before we can send the paperwork to the Tax Office saves time."

"The benefits of using Web Dealer are huge; it just streamlines the whole process. It doesn't take that long at all from start to finish.  Not only does it benefit the dealer but it benefits the customer as well."

# webDEALER – Schedule



webDEALER-eTitles Phased Approach

New Vehicles — Roll-out

Used Vehicles — Roll-out

Salvage Vehicles — Roll-out

Private Party Vehicles — Roll-out

2013    2014    2015    2016

# webDEALER – How It Works

# webDEALER – How to Participate

- ○ Easy Sign Up

- ○ Get Started

# webDEALER
# Q & A

Trey Lusk, TxDMV Chief of Regional Services

Clint Thompson, TxDMV Chief of Titles

Jim Zwiener, webDEALER Project Manager

For more information

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